Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

| A                                                              | For ti                | e 2012 calendar year, or tax year beginning $AUG I$ , $20I2$ and                                                                                           | enaing L             | UL 31, 2013                   |                                    |  |  |
|----------------------------------------------------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-------------------------------|------------------------------------|--|--|
| В                                                              | Check applica         | C Name of organization                                                                                                                                     |                      | D Employer identific          | ation number                       |  |  |
|                                                                | Add                   | STUDENTSFIRST                                                                                                                                              |                      |                               |                                    |  |  |
|                                                                | Nam<br>char           |                                                                                                                                                            |                      | 27-36                         | 559685                             |  |  |
|                                                                | initiz<br>retur       | Number and street (or P.O. box if mail is not delivered to street address)                                                                                 | E Telephone number   |                               |                                    |  |  |
|                                                                | Term                  |                                                                                                                                                            | (916)                | 287-9220                      |                                    |  |  |
|                                                                | Ame<br>retur          | City, town, or post office, state, and ZIP code                                                                                                            |                      | G Gross receipts \$           | 21,344,865.                        |  |  |
|                                                                | Appl                  | BACKAMENIO, CA 93014                                                                                                                                       | _                    | H(a) Is this a group ret      |                                    |  |  |
|                                                                | pend                  | F Name and address of principal officer MICHELLE RHEE                                                                                                      |                      | for affiliates?               | Yes X No                           |  |  |
|                                                                |                       | SAME AS C ABOVE                                                                                                                                            |                      | H(b) Are all affiliates incli |                                    |  |  |
| _                                                              |                       | tempt status 501(c)(3)X 501(c)(4) ◀ (insert no.) 4947(a)(1)                                                                                                | or 527               | 7                             | ist (see instructions)             |  |  |
|                                                                |                       | ite: ► WWW.STUDENTSFIRST.ORG                                                                                                                               | <del></del>          | H(c) Group exemption          |                                    |  |  |
|                                                                |                       | forganization; X Corporation Trust Association Other                                                                                                       | L Year               | of formation: 2010 M          | State of legal domicile: DC        |  |  |
| _                                                              | Part I                |                                                                                                                                                            | D 3 377              |                               | (TAITE ELO                         |  |  |
| 9                                                              | <u>ا</u> ا            | Briefly describe the organization's mission or most significant activities: BUIL                                                                           |                      |                               | MENT TO                            |  |  |
| Governance                                                     | Ē                     | DEFEND THE INTERESTS OF CHILDREN IN PUBL                                                                                                                   |                      |                               |                                    |  |  |
| ģ                                                              | 2                     | Check this box I if the organization discontinued its operations or dispo                                                                                  | sea or more          | 1 1                           | _                                  |  |  |
| ع ر                                                            | $\frac{3}{2}$         | Number of voting members of the governing body (Part VI, line 1a)                                                                                          |                      | 3 4                           | <u>8</u><br>7                      |  |  |
|                                                                | 8 5                   | Number of independent voting members of the governing body (Part VI, line 1b) Total number of individuals employed in calendar year 2012 (Part V, line 2a) |                      | 5                             | 178                                |  |  |
| Activities 8                                                   |                       | Total number of volunteers (estimate if necessary)                                                                                                         |                      | 6                             | 7                                  |  |  |
| ) <u>;</u>                                                     | }   J                 | Total unrelated business revenue from Part VIII, column (C), line 12                                                                                       |                      | 7a                            | 0.                                 |  |  |
| ,                                                              |                       | Net unrelated business taxable income from Form 990-T, line 34                                                                                             |                      | 7b                            | 0.                                 |  |  |
| <u> </u>                                                       | <del>-</del>          | The amounted business taxable income norm of the second of                                                                                                 |                      | Prior Year                    | Current Year                       |  |  |
| •                                                              | " B                   | Contributions and grants (Part VIII, line 1h)                                                                                                              |                      | 15,582,352.                   | 18,650,341.                        |  |  |
| }                                                              | 9                     | Program service revenue (Part VIII, line 2g)                                                                                                               |                      | 0.                            | 0.                                 |  |  |
|                                                                | 10                    | Investment income (Part VIII, column (A), lines 3, 4, and 7d)                                                                                              |                      | <136,237.                     | <19,878·>                          |  |  |
| 3 0                                                            | 11                    | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                                                                                   |                      | 11,739.                       | 82,655.                            |  |  |
| š                                                              | 12                    | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)                                                                         |                      | 15,457,854.                   | 18,713,118.                        |  |  |
| ) _                                                            | 13                    | Grants and similar amounts paid (Part IX, column (A), lines 1-3)                                                                                           |                      | 3,526,800.                    | 2,378,280.                         |  |  |
|                                                                | 14                    | Benefits paid to or for members (Part IX, column (A), line 4)                                                                                              |                      | 0.                            | 0.                                 |  |  |
| ş                                                              | g 15                  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)                                                                          |                      | 2,473,561.                    | <u>5,532,041.</u>                  |  |  |
| 9                                                              | 15<br>16a<br>16a      | Professional fundraising fees (Part IX, column (A), line 11e)                                                                                              |                      | 40,000.                       | 0.                                 |  |  |
|                                                                | <u> </u>              | Total fundraising expenses (Part IX, column (D), line 25)   799, 4                                                                                         | 44.                  |                               |                                    |  |  |
|                                                                | 17                    | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)                                                                                               | -                    | 7,329,064.                    | 7,378,280.                         |  |  |
|                                                                | 1                     | Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)                                                                                   | <sub></sub>          | 13,369,425.                   | 15,288,601.                        |  |  |
| _                                                              | ္ 19                  | Revenue less expenses Subtract line 18 from line 12                                                                                                        |                      | 2,088,429.                    | 3,424,517.                         |  |  |
| ts o                                                           | 20 21 22              |                                                                                                                                                            | ာ္တ                  | eginning of Current Year      | End of Year                        |  |  |
| Asse                                                           | 쮦 20                  | Total assets (Part X, line 16)  Total liabilities (Part X, line 26)                                                                                        | _\<br> -<br>         | 4,300,848.<br>1,291,663.      | 7,344,856.<br>911,154.             |  |  |
| let /                                                          | E 21                  | Total liabilities (Part X, line 26) S JIN 2 0 2014  Net assets or fund balances Subtract line 21 from line 20                                              | - 13    -            | 3,009,185.                    | 6,433,702.                         |  |  |
|                                                                | <u>ਟ∣22</u><br>Part l |                                                                                                                                                            |                      | 3,003,103.                    | 0,433,702.                         |  |  |
| _                                                              |                       | alties of perjury, I declare that I have examined this return, including accompanying schedul                                                              | es and staten        | nents, and to the hest of my  | knowledge and helief it is         |  |  |
|                                                                |                       | ct, and complete. Declaration of preparer (other than officer) is based on all information of w                                                            |                      |                               | Kilowioogo una bellei, it is       |  |  |
|                                                                | 10, 00.               | or, and somplete. Boolaytion of propartition of the passes of an information of the                                                                        | mon propero          | × 4/17/                       | 14                                 |  |  |
| Si                                                             | ign                   | Signature of officer                                                                                                                                       |                      | Date                          |                                    |  |  |
|                                                                | ere                   | MICHELLE RHEE, FOUNDER AND CEO                                                                                                                             |                      |                               |                                    |  |  |
|                                                                |                       | Type or print name and title                                                                                                                               |                      |                               |                                    |  |  |
| Print/Type preparer's name Preparer's signature Date Date PTIN |                       |                                                                                                                                                            |                      |                               |                                    |  |  |
| Pa                                                             | aid                   | LYNN HENLEY                                                                                                                                                | Lug                  | 6/13/14 self-employe          |                                    |  |  |
| Pr                                                             | eparer                | Firm's name ARMANINO LLP                                                                                                                                   |                      | Firm's EIN                    | 94-6214841                         |  |  |
| Us                                                             | se Only               | Firm's address 12657 ALCOSTA BOULEVARD, SUITE                                                                                                              | <b>5</b> 00 <b>2</b> | 0.5                           | 25 700 2600                        |  |  |
| _                                                              | av +h:                | SAN RAMON, CA 94583-4600                                                                                                                                   |                      | Phone no. 9.                  | 25-790-2600<br>X Yes No            |  |  |
|                                                                |                       | IRS discuss this return with the preparer shown above? (see instructions)  10-12 LHA For Paperwork Reduction Act Notice, see the separate instruct         | ione                 |                               | X Yes No<br>Form <b>990</b> (2012) |  |  |
| 2.4                                                            | <b>ZUUI 12</b>        | mazz – com concapcionora seoucinon aci monde. See ine separate instruct                                                                                    |                      |                               | 1 01111 000 (2012)                 |  |  |

232001 12-10-12 LHA For Paperwork Reduction Act Notice, see the separate instructions.

| Form | 990 (2012) STUDENTSFIRST 27-3659685 Page 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Pai  | t III Statement of Program Service Accomplishments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|      | Check if Schedule O contains a response to any question in this Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 1    | Briefly describe the organization's mission.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|      | OUR MISSION IS TO BUILD A NATIONAL MOVEMENT TO DEFEND THE INTERESTS OF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|      | CHILDREN IN PUBLIC EDUCATION AND PURSUE TRANSFORMATIVE REFORM, SO THAT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|      | AMERICA HAS THE BEST EDUCATION SYSTEM IN THE WORLD.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|      | Indicate the state of the state |
| 2    | Did the organization undertake any significant program services during the year which were not listed on                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 2    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      | If "Yes," describe these new services on Schedule O  Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 3    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      | If "Yes," describe these changes on Schedule O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 4    | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|      | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|      | revenue, if any, for each program service reported                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 4a   | (Code) (Expenses \$ 12,756,066. including grants of \$ 2,378,280.) (Revenue \$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      | THROUGH WORK AT THE STATE LEVEL TO ADDRESS EDUCATION REFORM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|      | LEGISLATIVELY, ELECTORAL WORK IN ACTIVE STATES, OUTREACH TO TEACHERS,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|      | AND COLLABORATION WITH MEMBERS, THE ORGANIZATION DEVOTES ITSELF TO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|      | MAKING SURE EVERY CHILD RECEIVES THE BEST EDUCATION AND THAT EVERY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|      | CHILD, IN EVERY STATE, HAS A GREAT TEACHER AT THE FRONT OF THE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|      | CLASSROOM AND ACCESS TO A GREAT SCHOOL.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|      | CHINDROOM IND MCCIBB TO IT CRIMIT BENEGOT.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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| 4b   | (Code) (Expenses \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
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| 4c   | (Code) (Expenses \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|      | / / Lixberises a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 4d   | Other program services (Describe in Schedule O)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|      | (Expenses \$ including grants of \$ ) (Revenue \$ )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 4e   | Total program service expenses ► 12,756,066.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

Form **990** (2012)

|     |                                                                                                                                  |     | Yes      | No       |
|-----|----------------------------------------------------------------------------------------------------------------------------------|-----|----------|----------|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                              |     |          |          |
|     | If "Yes," complete Schedule A                                                                                                    | 1   |          | X        |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?                                                   | 2   | X        |          |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |     |          |          |
|     | public office? If "Yes," complete Schedule C, Part I                                                                             | 3   | X        |          |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect |     |          |          |
|     | during the tax year? If "Yes," complete Schedule C, Part II                                                                      | 4   |          |          |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or     | l   |          |          |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                   | 5   | _X       |          |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to        |     |          |          |
|     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I     | 6   |          | X        |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                        |     |          |          |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                             | 7   |          | X        |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete     |     |          |          |
|     | Schedule D, Part III                                                                                                             | 8   |          | X        |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for    |     |          |          |
|     | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?        |     |          |          |
|     | If "Yes," complete Schedule D, Part IV                                                                                           | 9   |          | X        |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent    |     |          |          |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V                                                           | 10  |          | X        |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X      |     |          |          |
|     | as applicable                                                                                                                    |     |          |          |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,      |     |          |          |
|     | Part VI                                                                                                                          | 11a | X        |          |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total      |     |          | 1        |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII                                                      | 11b |          | X        |
| С   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total       |     |          |          |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII                                                     | 11c |          | X        |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in     |     |          |          |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX                                                                          | 11d | X        |          |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X            | 11e | X        |          |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses          |     |          |          |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X           | 11f | X        |          |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete              |     |          | ł        |
|     | Schedule D, Parts XI and XII                                                                                                     | 12a | X        | <u> </u> |
| þ   | Was the organization included in consolidated, independent audited financial statements for the tax year?                        |     |          |          |
|     | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional            | 12b | X        | ļ        |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                | 13  | <u> </u> | X        |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                                      | 14a |          | X        |
| b   |                                                                                                                                  |     |          | 1        |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000       |     |          | l        |
|     | or more? If "Yes," complete Schedule F, Parts I and IV                                                                           | 14b |          | X        |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization        |     |          |          |
|     | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV                                      | 15  |          | X        |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals   |     |          |          |
|     | located outside the United States? If "Yes," complete Schedule F, Parts III and IV                                               | 16  |          | X        |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,          |     |          | ,,       |
|     | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I                                                               | 17  | -        | X        |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines     |     |          |          |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II                                                                                | 18  | -        | <u> </u> |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"           |     |          | ,,       |
| •   | complete Schedule G, Part III                                                                                                    | 19  | -        | X        |
|     | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                      | 20a | -        | X        |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                     | 20b | 990      | (0040    |

Form 990 (2012) STUDENTSFIRST

Part IV Checklist of Required Schedules (continued)

|     | (continuous)                                                                                                                    |      |          |                                                  |
|-----|---------------------------------------------------------------------------------------------------------------------------------|------|----------|--------------------------------------------------|
|     |                                                                                                                                 |      | Yes      | No_                                              |
| 21  | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the           |      |          |                                                  |
|     | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                                     | 21   | X        |                                                  |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,    |      |          |                                                  |
|     | column (A), line 2? If "Yes," complete Schedule I, Parts I and III                                                              | 22   |          | <u>X</u>                                         |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current      |      |          |                                                  |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                  | 1    |          |                                                  |
|     | Schedule J                                                                                                                      | 23   | X        |                                                  |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the         |      |          |                                                  |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete              |      |          | _                                                |
|     | Schedule K If "No", go to line 25                                                                                               | 24a  |          | <u> </u>                                         |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                               | 24b  |          |                                                  |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease            |      |          |                                                  |
|     | any tax-exempt bonds?                                                                                                           | 24c  |          |                                                  |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                         | 24d  |          |                                                  |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a              |      |          |                                                  |
|     | disqualified person during the year? If "Yes," complete Schedule L, Part I                                                      | 25a  |          | X                                                |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and      | į    |          |                                                  |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete           |      |          |                                                  |
|     | Schedule L, Part I                                                                                                              | 25b  |          | X                                                |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified |      |          |                                                  |
|     | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                         | 26   |          | X                                                |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial            |      |          |                                                  |
|     | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member             |      |          |                                                  |
|     | of any of these persons? If "Yes," complete Schedule L, Part III                                                                | 27   |          | X                                                |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV               |      |          |                                                  |
|     | instructions for applicable filing thresholds, conditions, and exceptions).                                                     |      |          |                                                  |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                         | 28a  |          | X                                                |
|     | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV      | 28b  |          | <u> X</u>                                        |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, |      |          |                                                  |
|     | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV                                          | 28c  |          | X                                                |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                        | 29   | Х        |                                                  |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation     |      |          |                                                  |
|     | contributions? If "Yes," complete Schedule M                                                                                    | 30   |          | X                                                |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?                                                    |      |          |                                                  |
|     | If "Yes," complete Schedule N, Part I                                                                                           | 31   |          | <u>X</u>                                         |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                |      |          |                                                  |
|     | Schedule N, Part II                                                                                                             | 32   |          | <u> X</u>                                        |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                      |      |          |                                                  |
|     | sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I                                                       | _33_ |          | <u> </u>                                         |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and       |      |          |                                                  |
|     | Part V, line 1                                                                                                                  | 34   | X        | <u> </u>                                         |
|     | Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                         | 35a  | X        | -                                                |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity       |      | -        | 1                                                |
|     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2                                         | 35b  | X        | -                                                |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?      |      |          |                                                  |
|     | If "Yes," complete Schedule R, Part V, line 2                                                                                   | 36   | ļ        | <del>                                     </del> |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                |      | 1        | ,,                                               |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                    | _37  |          | <u> </u>                                         |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?                  |      | <b>.</b> |                                                  |
|     | Note. All Form 990 filers are required to complete Schedule O                                                                   | 38   | OOO      | (201C)                                           |
|     |                                                                                                                                 | Form | 330      | (2012)                                           |

Form **990** (2012)

| Par | Check if Schedule O contains a response to any question in this Part V                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                               |              |              |                |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------|--------------|----------------|
|     | Officer is Schedule O Contains a response to any question in this hart v                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                               |              | Yes          | No             |
| 10  | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <sub>1a</sub>   147           |              | 165          | 140            |
|     | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1b 0                          |              |              |                |
|     | Did the organization comply with backup withholding rules for reportable payments to vendors and re                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                               |              |              |                |
| C   | (gambling) winnings to prize winners?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | -pgg                          | 1c           | Х            |                |
| 22  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                               |              |              |                |
| 20  | filed for the calendar year ending with or within the year covered by this return                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 2a 178                        |              |              |                |
| h   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                               | 2b           | Х            |                |
|     | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                               |              |              |                |
| 3a  | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | •                             | За           |              | Х              |
|     | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                               | 3b           |              |                |
|     | At any time during the calendar year, did the organization have an interest in, or a signature or other                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | authority over, a             |              |              |                |
| -τα | financial account in a foreign country (such as a bank account, securities account, or other financial                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                               | 4a           |              | Х              |
| ь   | If "Yes," enter the name of the foreign country                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | •                             |              |              |                |
| _   | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Accounts                      |              |              |                |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                               | 5a           |              | X              |
|     | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | iction?                       | 5b           |              | X              |
|     | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               | 5c           |              |                |
| 6a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | ne organization solicit       |              |              | ļ              |
|     | any contributions that were not tax deductible as charitable contributions?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                               | 6a           | X            |                |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contribution                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | tions or gifts                |              |              |                |
|     | were not tax deductible?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                               | 6b           | X            |                |
| 7   | Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                               |              |              |                |
| а   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | rvices provided to the payor? | 7a           |              |                |
| b   | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                               | 7b           |              |                |
| С   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | as required                   |              |              |                |
|     | to file Form 8282?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1 1                           | 7c           |              |                |
|     | If "Yes," indicate the number of Forms 8282 filed during the year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 7d                            |              |              |                |
| е   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                               | 7e           |              | <del>├</del> — |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                               | 7f           |              | ├              |
| 9   | If the organization received a contribution of qualified intellectual property, did the organization file F                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                               | 7g           |              |                |
|     | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, air |                               | 7h           | -            | <u> </u>       |
| 8   | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                               | 8            |              |                |
| _   | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | any time during the year.     | -            |              |                |
| 9   | Sponsoring organizations maintaining donor advised funds.  Did the organization make any taxable distributions under section 4966?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                               | 9a           |              |                |
| a   | Did the organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                               | 9b           |              |                |
| 10  | Section 501(c)(7) organizations. Enter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                               |              |              | T              |
|     | Initiation fees and capital contributions included on Part VIII, line 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 10a                           |              |              |                |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 10b                           |              |              |                |
| 11  | Section 501(c)(12) organizations. Enter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                               |              |              |                |
| а   | Gross income from members or shareholders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 11a                           |              |              |                |
| b   | Gross income from other sources (Do not net amounts due or paid to other sources against                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                               |              |              |                |
|     | amounts due or received from them ) .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 11b                           |              |              |                |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 1041?                         | 12a          |              | ļ              |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 12b                           | 4            |              |                |
| 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                               |              |              | -              |
| а   | Is the organization licensed to issue qualified health plans in more than one state?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                               | 13a          |              | <u> </u>       |
|     | Note. See the instructions for additional information the organization must report on Schedule O                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                               |              |              |                |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1 1                           |              |              |                |
|     | organization is licensed to issue qualified health plans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 13b                           | -            |              |                |
| С   | Enter the amount of reserves on hand                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 13c                           | <del> </del> | <del> </del> | 177            |
|     | Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                               | 14a          | -            | X              |
| h   | If "Yes " has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedu                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Ie O                          | 14b          | 1            | 1              |

Form 990 (2012) STUDENTSFIRST 27 – 3659685 Page
Part VI Governance. Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

|     | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.                    |             | -,-         |             |  |  |  |  |  |  |  |
|-----|-------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|-------------|--|--|--|--|--|--|--|
|     | Check if Schedule O contains a response to any question in this Part VI                                                             |             |             | X           |  |  |  |  |  |  |  |
| Sec | tion A. Governing Body and Management                                                                                               |             |             |             |  |  |  |  |  |  |  |
|     |                                                                                                                                     |             | Yes         | No          |  |  |  |  |  |  |  |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year 1a 8                                            |             |             |             |  |  |  |  |  |  |  |
|     | If there are material differences in voting rights among members of the governing body, or if the governing                         |             |             | ı           |  |  |  |  |  |  |  |
|     | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.                               | 1           | i           | 1           |  |  |  |  |  |  |  |
| b   | 7                                                                                                                                   |             |             |             |  |  |  |  |  |  |  |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other            | }           |             | 1           |  |  |  |  |  |  |  |
|     | officer, director, trustee, or key employee?                                                                                        | 2           | Х           | <u> </u>    |  |  |  |  |  |  |  |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision               |             |             |             |  |  |  |  |  |  |  |
|     | of officers, directors, or trustees, or key employees to a management company or other person?                                      | 3           |             | X           |  |  |  |  |  |  |  |
| 4   |                                                                                                                                     |             |             |             |  |  |  |  |  |  |  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets?                          | 5           |             | <u>X</u>    |  |  |  |  |  |  |  |
| 6   | Did the organization have members or stockholders?                                                                                  | 6           |             | <u> X</u>   |  |  |  |  |  |  |  |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or                      |             |             | 77          |  |  |  |  |  |  |  |
|     | more members of the governing body?                                                                                                 | 7a          |             | X           |  |  |  |  |  |  |  |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or                  |             |             | v           |  |  |  |  |  |  |  |
|     | persons other than the governing body?                                                                                              | 7b          |             | X           |  |  |  |  |  |  |  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   | 0-          | v           |             |  |  |  |  |  |  |  |
| а   | The governing body?                                                                                                                 | 8a          | X           |             |  |  |  |  |  |  |  |
| b   | Each committee with authority to act on behalf of the governing body?                                                               | 8b          | Λ           |             |  |  |  |  |  |  |  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the                | 9           |             | X_          |  |  |  |  |  |  |  |
| 500 | organization's mailing address? If "Yes," provide the names and addresses in Schedule O                                             | 9           |             |             |  |  |  |  |  |  |  |
| 360 | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)                     |             | Yes         | No          |  |  |  |  |  |  |  |
| 100 | Did the organization have local chapters, branches, or affiliates?                                                                  | 10a         |             | X           |  |  |  |  |  |  |  |
|     | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,          |             |             |             |  |  |  |  |  |  |  |
| •   | and branches to ensure their operations are consistent with the organization's exempt purposes?                                     | 10b         |             |             |  |  |  |  |  |  |  |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?         | 11a         | X           |             |  |  |  |  |  |  |  |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990                                        |             |             |             |  |  |  |  |  |  |  |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13                                             | 12a         | X           |             |  |  |  |  |  |  |  |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b         |             | X           |  |  |  |  |  |  |  |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe                  | ļ           |             |             |  |  |  |  |  |  |  |
|     | ın Schedule O how this was done                                                                                                     | 12c         | Х           |             |  |  |  |  |  |  |  |
| 13  | Did the organization have a written whistleblower policy?                                                                           | 13          | Х           |             |  |  |  |  |  |  |  |
| 14  | Did the organization have a written document retention and destruction policy?                                                      | 14          | Х           |             |  |  |  |  |  |  |  |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent                  |             |             |             |  |  |  |  |  |  |  |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                   | ļ           |             |             |  |  |  |  |  |  |  |
| а   | The organization's CEO, Executive Director, or top management official                                                              | 15a         | X           | <del></del> |  |  |  |  |  |  |  |
| b   | Other officers or key employees of the organization                                                                                 | 15b         | <u>X</u> _  | -           |  |  |  |  |  |  |  |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)                                                  | İ           |             |             |  |  |  |  |  |  |  |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a               |             |             | v           |  |  |  |  |  |  |  |
|     | taxable entity during the year?                                                                                                     | 16a         | -           | X           |  |  |  |  |  |  |  |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation        |             |             | į           |  |  |  |  |  |  |  |
|     | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's                      | 466         |             |             |  |  |  |  |  |  |  |
| 500 | exempt status with respect to such arrangements? tion C. Disclosure                                                                 | 16b         |             | <u></u>     |  |  |  |  |  |  |  |
|     | List the states with which a copy of this Form 990 is required to be filed ►AK, AL, AR, CA, CO, CT, DC, FL, GA                      | TT          | KS          | KV          |  |  |  |  |  |  |  |
| 17  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)      |             |             | ,           |  |  |  |  |  |  |  |
| 18  | for public inspection. Indicate how you made these available. Check all that apply.                                                 | u v callai. |             |             |  |  |  |  |  |  |  |
|     | Own website Another's website X Upon request Other (explain in Schedule O)                                                          |             |             |             |  |  |  |  |  |  |  |
| 19  | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, ar     | d fina      | ncial       |             |  |  |  |  |  |  |  |
| 19  | statements available to the public during the tax year.                                                                             |             |             |             |  |  |  |  |  |  |  |
| 20  | State the name, physical address, and telephone number of the person who possesses the books and records of the organization.       | tion 🕨      | <b>&gt;</b> |             |  |  |  |  |  |  |  |
| -0  | MICHAEL HASSID - 916-287-9220                                                                                                       |             |             |             |  |  |  |  |  |  |  |
|     | 825 K STREET SECOND FLOOR SACRAMENTO CA 95814                                                                                       |             |             |             |  |  |  |  |  |  |  |

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Form 990 (2012)

#### STUDENTSFIRST

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee "
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Name and Title                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | (A)                                  | (B)   | orga     | 111146   |          | )<br>(2) | nhei           | isal     | (D)                | (E)                                   | (F)                               |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------|----------|----------|----------|----------|----------------|----------|--------------------|---------------------------------------|-----------------------------------|
| Note   Compensation   Compensation |                                      |       | ١        |          | Posi     | ition    |                |          |                    | · · · · · · · · · · · · · · · · · · · |                                   |
| Comparison                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                      |       | box      | , unle   | ss pe    | rson     | ıs bot         | h an     |                    | •                                     |                                   |
| NICHELLE RHEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                      |       | ⊢        | cer an   | dad      | recto    | or/trus        | tee)     | 1                  |                                       | _                                 |
| MICHELLE RHEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                      | , ,   | recto    |          |          |          |                |          | · ·                | •                                     | •                                 |
| NICHELLE RHEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                      |       | 6 0 4    | 1 25     |          |          | sated          |          | · ·                | (VV-2/1099-MISC)                      |                                   |
| NICHELLE RHEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                      |       | truste   | a trus   |          | yee      | mpeu           |          | (***2/1039-141130) |                                       | •                                 |
| NICHELLE RHEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                      | •     | qual     | ig i     | <br>     | ed mi    | est co<br>oyee | <b>a</b> |                    |                                       |                                   |
| 1) MICHELLE RHEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                      | line) | ) de     | instit   | )<br>Hic | Key      | 돌를             | Ē        |                    |                                       |                                   |
| 1.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (1) MICHELLE RHEE                    |       |          |          |          |          |                |          |                    |                                       |                                   |
| DIRECTOR / CHAIRMAN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | FOUNDER/CEO/DIRECTOR                 |       | X        | <u> </u> | X        |          |                |          | 204,655.           | 136,437.                              | 7,299.                            |
| CONNIE CHUNG                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | (2) JOEL KLEIN                       |       |          |          |          |          |                |          |                    |                                       |                                   |
| Director   1.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | DIRECTOR/CHAIRMAN                    |       | X        | _        | X        |          |                |          | 0.                 | 0.                                    | 0.                                |
| 1.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (3) CONNIE CHUNG                     |       |          |          |          |          |                |          |                    |                                       |                                   |
| Director   1.00   X   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0   0.0    | DIRECTOR                             |       | X        |          |          |          | ļ              |          | 0.                 | 0.                                    | 0.                                |
| S   Jennifer Johnson                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (4) BILL COSBY                       |       |          |          |          |          |                |          |                    |                                       |                                   |
| DIRECTOR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | DIRECTOR                             |       | X        | ļ.,      |          | ļ        | <u> </u>       | ļ        | 0.                 | 0.                                    | 0.                                |
| Color   Colo | (5) JENNIFER JOHNSON                 |       |          |          | İ        |          |                |          |                    |                                       |                                   |
| DIRECTOR   1.00   X   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   | DIRECTOR                             |       | X        | <u> </u> |          | _        | <u> </u>       |          | 0.                 | 0.                                    | 0.                                |
| The content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the content of the  | (6) ROLAND MARTIN                    |       |          |          | i i      | l        |                |          | _                  |                                       | _                                 |
| Director   1.00   X   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   | DIRECTOR                             |       | X        |          |          | <u></u>  | ļ              |          | 0.                 | 0.                                    | 0.                                |
| S   BLAIR TAYLOR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (7) JALEN ROSE                       |       |          | l        |          | l        |                | ļ        | _                  |                                       |                                   |
| Director   1.00   X   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   | DIRECTOR                             |       | X        |          | _        | ļ        |                | <u> </u> | 0.                 | 0.                                    | 0.                                |
| 14.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (8) BLAIR TAYLOR                     |       |          |          |          |          |                | ]        |                    | _                                     | _                                 |
| RESIDENT   26.00   X   34,347.   63,787.   0.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | DIRECTOR                             |       | X        |          |          | <u> </u> | <u> </u>       | <u> </u> | 0.                 | 0.                                    |                                   |
| CHIEF OPERATING OFFICER   12.00   X                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (9) KAHLIL BYRD                      |       |          |          |          |          |                |          |                    |                                       | _                                 |
| CHIEF OPERATING OFFICER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | PRESIDENT                            |       |          | <b> </b> | X        |          | <u> </u>       |          | 34,347.            | 63,787.                               | 0.                                |
| (11) DMITRI MEHLHORN CHIEF OPERATING OFFICER 30.00 X 45,779. 137,337. 23.  (12) MICHAEL HASSID CHIEF FINANCIAL OFFICER 0.00 X 0.  (13) ANGELIA DICKENS GENERAL COUNSEL 8.00 X 139,012. 34,753. 6,914.  (14) KELLEN ARNO VP OF MEMBERSHIP 16.00 X 15,565. 10,377. 3,262.  (15) SKY GALLEGOS VP OF NATIONAL ELECTORAL INITIATIVES 0.00 X 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | (10) REBECCA SIBILIA                 |       |          |          |          |          |                |          | 4                  |                                       |                                   |
| CHIEF OPERATING OFFICER 30.00 X 45,779. 137,337. 23.  (12) MICHAEL HASSID 0.00 CHIEF FINANCIAL OFFICER 0.00 X 0. 0. 0.  (13) ANGELIA DICKENS 32.00 GENERAL COUNSEL 8.00 X 139,012. 34,753. 6,914.  (14) KELLEN ARNO 24.00 VP OF MEMBERSHIP 16.00 X 15,565. 10,377. 3,262.  (15) SKY GALLEGOS 40.00 VP OF NATIONAL ELECTORAL INITIATIVES 0.00 X 62,083. 0. 3,049.  (16) ERIC LERUM 8.00 VP OF NATIONAL POLICY 32.00 X 31,641. 126,564. 6,183.  (17) TIMOTHY MELTON 40.00 VP OF LEGISLATIVE AFFAIRS 0.00 X 175,565. 0. 15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | CHIEF OPERATING OFFICER              |       |          | <u> </u> | X        |          | <b> </b>       | ļ        | 44,172.            | 103,068.                              | 6,183.                            |
| (12) MICHAEL HASSID       0.00       X       0.00       0.00         CHIEF FINANCIAL OFFICER       0.00       X       0.00       0.00         (13) ANGELIA DICKENS       32.00       X       139,012.       34,753.       6,914.         GENERAL COUNSEL       8.00       X       15,565.       10,377.       3,262.         (14) KELLEN ARNO       24.00       X       15,565.       10,377.       3,262.         (15) SKY GALLEGOS       40.00       X       62,083.       0.3,049.         VP OF NATIONAL ELECTORAL INITIATIVES       0.00       X       62,083.       0.3,049.         (16) ERIC LERUM       8.00       X       31,641.       126,564.       6,183.         (17) TIMOTHY MELTON       40.00       X       175,565.       0.15,452.         VP OF LEGISLATIVE AFFAIRS       0.00       X       175,565.       0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | (11) DMITRI MEHLHORN                 |       |          |          |          |          |                |          |                    |                                       |                                   |
| CHIEF FINANCIAL OFFICER 0.00 X 0. 0. 0. (13) ANGELIA DICKENS 32.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | CHIEF OPERATING OFFICER              |       |          | ļ        | X        |          | <u> </u>       | <u> </u> | 45,779.            | 137,337.                              | 23.                               |
| Color                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (12) MICHAEL HASSID                  |       |          |          |          |          |                |          |                    | _                                     |                                   |
| Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral counsel   Seneral co | CHIEF FINANCIAL OFFICER              |       | _        | ļ        | X        |          | <u> </u>       | _        | 0.                 | 0.                                    | 0.                                |
| (14) KELLEN ARNO       24.00         VP OF MEMBERSHIP       16.00       X       15,565.       10,377.       3,262.         (15) SKY GALLEGOS       40.00       X       62,083.       0.3,049.         VP OF NATIONAL ELECTORAL INITIATIVES       0.00       X       62,083.       0.3,049.         (16) ERIC LERUM       8.00       X       31,641.       126,564.       6,183.         (17) TIMOTHY MELTON       40.00       X       175,565.       0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | (13) ANGELIA DICKENS                 |       |          | 1        | . !      |          | ĺ              | ĺ        |                    |                                       |                                   |
| VP OF MEMBERSHIP         16.00         X         15,565.         10,377.         3,262.           (15) SKY GALLEGOS         40.00         X         62,083.         0.3,049.           VP OF NATIONAL ELECTORAL INITIATIVES         8.00         X         62,083.         0.3,049.           VP OF NATIONAL POLICY         32.00         X         31,641.         126,564.         6,183.           (17) TIMOTHY MELTON         40.00         YOUR OF LEGISLATIVE AFFAIRS         0.00         X         175,565.         0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | GENERAL COUNSEL                      |       | _        | _        | X        |          | <u> </u>       | <u> </u> | 139,012.           | 34,753.                               | 6,914.                            |
| (15) SKY GALLEGOS       40.00       X       62,083.       0.3,049.         VP OF NATIONAL ELECTORAL INITIATIVES       0.00       X       62,083.       0.3,049.         (16) ERIC LERUM       8.00       X       31,641.       126,564.       6,183.         (17) TIMOTHY MELTON       40.00       X       175,565.       0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (14) KELLEN ARNO                     |       | 1        | Ì        |          |          | ł              | 1        |                    |                                       |                                   |
| VP OF NATIONAL ELECTORAL INITIATIVES         0.00         X         62,083.         0.3,049.           (16) ERIC LERUM         8.00         X         31,641.         126,564.         6,183.           VP OF NATIONAL POLICY         40.00         X         31,641.         126,564.         6,183.           (17) TIMOTHY MELTON         40.00         X         175,565.         0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | VP OF MEMBERSHIP                     |       | _        |          | X        |          | ļ              |          | 15,565.            | 10,377.                               | 3,262.                            |
| (16) ERIC LERUM     8.00       VP OF NATIONAL POLICY     32.00       (17) TIMOTHY MELTON     40.00       VP OF LEGISLATIVE AFFAIRS     0.00       X     175,565.       0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (15) SKY GALLEGOS                    |       |          |          |          | l        |                |          |                    | _                                     |                                   |
| VP OF NATIONAL POLICY         32.00         X         31,641.         126,564.         6,183.           (17) TIMOTHY MELTON         40.00         X         175,565.         0.15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | VP OF NATIONAL ELECTORAL INITIATIVES |       | _        | -        | X        |          | _              |          | 62,083.            | 0.                                    | 3,049.                            |
| (17) TIMOTHY MELTON 40.00 X 175,565. 0. 15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                      |       | 1        |          | ]        | ]        |                |          |                    |                                       |                                   |
| <u>VP OF LEGISLATIVE AFFAIRS</u> 0.00   X   175,565.   0. 15,452.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                      |       | <u> </u> | ₩        | X        |          |                | <u> </u> | 31,641.            | 126,564.                              | 6,183.                            |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                      |       | -        |          |          |          |                |          | 455 555            | _                                     | 4 - 4 - 4                         |
| 232007 12-10-12 Form <b>990</b> (2012)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                      | 0.00  | <u> </u> | <u></u>  | X        | Ц_       | <u> </u>       | <u></u>  | 1/5,565.           |                                       | 15,452.<br>Form <b>990</b> (2012) |

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|                                            | TSFIRST               |                                             |                       |         |              |                                 |          |                         | 21-3039             | bbb Page o                  |
|--------------------------------------------|-----------------------|---------------------------------------------|-----------------------|---------|--------------|---------------------------------|----------|-------------------------|---------------------|-----------------------------|
| Part VII Section A. Officers, Directors,   | Trustees, Key Em      | ploy                                        | ees                   | , and   | d Hi         | ghe                             | st C     | ompensated Employe      | es (continued)      |                             |
| (A)                                        |                       |                                             |                       | 2)      |              |                                 | (D)      | (E)                     | (F)                 |                             |
| Name and title                             | Average               | verage Position (do not check more than one |                       |         |              |                                 | one      | Reportable              | Reportable          | Estimated                   |
|                                            | hours per             | box.                                        | , unle                | ss pe   | rson         | ıs bot                          | h an     | compensation            | compensation        | amount of                   |
|                                            | week                  |                                             | cer an                | o a o   | recto        | r/trus                          | itee)    | from                    | from related        | other                       |
|                                            | (list any             | recto                                       |                       |         | Ì            |                                 | ŀ        | the                     | organizations       | compensation                |
|                                            | hours for related     | ō                                           | 8                     |         |              | ated                            |          | organization            | (W-2/1099-MISC)     | from the                    |
|                                            | organizations         | ustee                                       | trust                 |         | 9            | neus                            |          | (W-2/1099-MISC)         |                     | organization<br>and related |
|                                            | below                 | ם                                           | ional                 |         | ploye        | 2 8                             |          |                         |                     | organizations               |
|                                            | line)                 | Individual trustee or director              | Institutional trustee | Officer | Key employee | Highest compensated<br>employee | Former   |                         |                     | organizations               |
| (18) MEYYAPPAN SEVUGAN                     | 4.00                  |                                             |                       |         |              |                                 |          |                         |                     |                             |
| VP OF COMMUNICATIONS                       | 36.00                 | _                                           |                       | X       |              |                                 |          | 21,988.                 | 197,89 <u>0.</u>    | 6,183.                      |
| (19) TALYA STEIN                           | 20.00                 |                                             |                       |         |              |                                 |          |                         |                     | _                           |
| VP OF DEVELOPMENT                          | 20.00                 |                                             | <u>_</u>              | X       |              |                                 |          | 146,437.                | 146,437.            | 26.                         |
| (20) ENOCH WOODHOUSE                       | 12.00                 | 1                                           |                       |         |              | 1                               |          |                         |                     |                             |
| VP OF EXTERNAL AFFAIRS                     | 28.00                 |                                             |                       | X       | L.           | <u> </u>                        |          | 35,885.                 | 83,732.             | 4,395.                      |
| (21) XIMENA HARTSOCK                       | 26.00                 | -                                           |                       |         |              |                                 |          |                         |                     |                             |
| DIRECTOR OF OUTREACH                       | 14.00                 |                                             |                       |         | X            | <u> </u>                        |          | 118,233.                | 63,664.             | 6,099.                      |
| (22) DOMINIQUE AMIS                        | 16.00                 | 1                                           |                       |         |              |                                 |          |                         |                     |                             |
| DIRECTOR OF SPECIAL PROJECTS               | 24.00                 |                                             | <u>_</u>              |         |              | X                               |          | 55,572.                 | 83,358.             | 4,395.                      |
| (23) AMY DOWELL                            | 20.00                 |                                             |                       |         |              |                                 |          |                         |                     | _                           |
| DIRECTOR OF DEVELOPMENT                    | 20.00                 | <u> </u>                                    |                       |         | L.           | X                               |          | 72,500.                 | 72,500.             | 0.                          |
| (24) DANA PETERSON                         | 26.00                 |                                             |                       |         |              |                                 |          |                         |                     |                             |
| MN STATE DIRECTOR                          | 14.00                 | <u> </u>                                    |                       |         |              | X                               |          | 72,288.                 | 38,924.             | 5,591.                      |
| (25) JOSEPH PHILLIPS                       | 4.00                  |                                             |                       |         |              |                                 |          |                         |                     |                             |
| COMMUNICATIONS CHIEF OF STAFF              | 36.00                 |                                             |                       |         |              | X                               | <u> </u> | 10,028.                 | 90,250.             | 3,315.                      |
| (26) JERI POWELL                           | 30.00                 | 1                                           |                       |         |              |                                 |          |                         |                     |                             |
| CT STATE DIRECTOR                          | 10.00                 |                                             |                       |         | <u>L</u> _   | X                               |          | 90,536.                 | 30,179.             | 6,183.                      |
| 1b Sub-total                               |                       |                                             |                       |         |              |                                 |          | 1,376,286.              | 1,419,257.          | 84,552.                     |
| c Total from continuation sheets to Pa     | art VII, Section A    |                                             |                       |         |              |                                 |          | 0.                      | 0.                  | 0.                          |
| d Total (add lines 1b and 1c)              |                       |                                             |                       |         |              | $\blacktriangleright$           |          | 1,376,286.              | 1,419,257.          | 84,552.                     |
| 2 Total number of individuals (including l | out not limited to th | nose                                        | liste                 | ed a    | bov          | e) wl                           | ho re    | eceived more than \$100 | 0,000 of reportable |                             |
| compensation from the organization         | <u> </u>              |                                             |                       |         |              |                                 |          |                         |                     | 20                          |
|                                            |                       |                                             |                       |         |              |                                 |          |                         |                     | Yes No                      |

Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on X line 1a? If "Yes," complete Schedule J for such individual 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X

Section B. Independent Contractors

rendered to the organization? If "Yes," complete Schedule J for such person

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

| (A) Name and business address                                                       | (B) Description of services     | (C)<br>Compensation |
|-------------------------------------------------------------------------------------|---------------------------------|---------------------|
| SKDKNICKERBOCKER LLC, 1818 N STREET NW,                                             |                                 | 2 222 222           |
| <u> </u>                                                                            | CONSULTING SERVICES             | 2,080,990.          |
| CHANGE.ORG, 2710 BROADWAY, 2ND FL, #130,                                            |                                 |                     |
| NEW YORK, NY 10025                                                                  | MEMBERSHIP SERVICES             | 1,669,000.          |
| STRATEGIC PUBLIC PARTNERS LLC , 88 EAST                                             |                                 |                     |
| BROAD STREET, STE 1770, COLUMBUS, OH 43215                                          | CONSULTING SERVICES             | 650,522.            |
| TUSK STRATEGIES, INC.                                                               |                                 |                     |
| 928 BROADWAY, STE. 300, NEW YORK, NY 10010                                          | CONSULTING SERVICES             | 588,002.            |
| BLUE STATE DIGITAL, INC.                                                            |                                 |                     |
| 406 7TH STREET NW, WASHINGTON, DC 20004                                             | WEB SERVICES                    | 484,402.            |
| 2 Total number of independent contractors (including but not limited to those liste | d above) who received more than |                     |
| \$100,000 of compensation from the organization > 24                                |                                 |                     |

Form 990 (2012)

Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII (C) Unrelated (D) Revenue excluded from tax under (B) Related or Total revenue exempt function business sections 512, 513, or 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns ·1a b Membership dues 1b c Fundraising events 10 d Related organizations 1d e Government grants (contributions) 1e f All other contributions, gifts, grants, and 1f similar amounts not included above 18,650,341 g Noncash contributions included in lines 1a-1f \$\_\_\_\_ 2,631,712 h Total. Add lines 1a-1f 18,650,341 **Business Code** Program Service Revenue f All other program service revenue g Total. Add lines 2a-2f Investment income (including dividends, interest, and other similar amounts) 35 Income from investment of tax-exempt bond proceeds Royalties 5 (i) Real (II) Personal 6 a Gross rents 18,084 b Less rental expenses 0 c Rental income or (loss) 18,084 d Net rental income or (loss) 18.084 18 084. 7 a Gross amount from sales of (i) Securities (II) Other assets other than inventory 2,611,834 b Less: cost or other basis and sales expenses 2,631,747 c Gain or (loss) <19,913. <19,913.> d Net gain or (loss) <19.913 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c) See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV, line 19 b Less direct expenses b c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less. cost of goods sold c Net income or (loss) from sales of inventory **Business Code** Miscellaneous Revenue 11 a MISCELLANEOUS REVENUE 900099 64,571 64,571 d All other revenue e Total. Add lines 11a-11d 64,571 Total revenue. See instructions. 62,777. 18,713,118

# Form 990 (2012) STUDENTSFIRST Part IX Statement of Functional Expenses

| Secti | on 501(c)(3) and 501(c)(4) organizations must com                                                                                                                                                  |                       |                                    | mplete column (A).                  | - T                                   |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------------------------------|-------------------------------------|---------------------------------------|
|       | Check if Schedule O contains a respon                                                                                                                                                              |                       | s Part IX                          | (0)                                 | <u>X</u>                              |
|       | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.                                                                                                                         | (A)<br>Total expenses | (B)<br>Program service<br>expenses | (C) Management and general expenses | <b>(D)</b><br>Fundraising<br>expenses |
| 1     | Grants and other assistance to governments and                                                                                                                                                     |                       |                                    |                                     |                                       |
|       | organizations in the United States. See Part IV, line 21                                                                                                                                           | 2,378,280.            | 2,378,280.                         |                                     |                                       |
| 2     | Grants and other assistance to individuals in                                                                                                                                                      |                       |                                    |                                     |                                       |
|       | the United States See Part IV, line 22                                                                                                                                                             |                       |                                    |                                     |                                       |
| 3     | Grants and other assistance to governments,                                                                                                                                                        |                       |                                    |                                     |                                       |
|       | organizations, and individuals outside the                                                                                                                                                         |                       |                                    |                                     |                                       |
|       | United States See Part IV, lines 15 and 16                                                                                                                                                         |                       |                                    |                                     |                                       |
| 4     | Benefits paid to or for members                                                                                                                                                                    |                       |                                    |                                     |                                       |
| 5     | Compensation of current officers, directors,                                                                                                                                                       |                       |                                    |                                     |                                       |
|       | trustees, and key employees                                                                                                                                                                        | 1,365,184.            | 778,195.                           | 335,752.                            | 251,237.                              |
| 6     | Compensation not included above, to disqualified                                                                                                                                                   |                       |                                    |                                     |                                       |
|       | persons (as defined under section 4958(f)(1)) and                                                                                                                                                  |                       |                                    |                                     |                                       |
|       | persons described in section 4958(c)(3)(B)                                                                                                                                                         |                       |                                    |                                     |                                       |
| 7     | Other salaries and wages                                                                                                                                                                           | 3,628,532.            | 2,641,272.                         | 722,891.                            | 264,369.                              |
| 8     | Pension plan accruals and contributions (include                                                                                                                                                   | -,,                   | _,,_,                              |                                     |                                       |
| 3     | section 401(k) and 403(b) employer contributions)                                                                                                                                                  |                       |                                    |                                     |                                       |
| 9     | Other employee benefits                                                                                                                                                                            | 213,381.              | 189,572.                           | 8,616.                              | 15,193.                               |
| 10    | Payroll taxes                                                                                                                                                                                      | 324,944.              | 244,000.                           | 54,363.                             | 26,581.                               |
| 11    | Fees for services (non-employees)                                                                                                                                                                  | 321,311.              | 21170001                           | 31/3031                             |                                       |
|       | Management                                                                                                                                                                                         |                       |                                    |                                     |                                       |
|       | i                                                                                                                                                                                                  | 449,119.              | 348,666.                           | 76,948.                             | 23,505.                               |
|       | Legal                                                                                                                                                                                              | 120,993.              | 88,630.                            | 25,797.                             | 6,566.                                |
|       | Accounting                                                                                                                                                                                         | 1,104,133.            | 1,104,133.                         | 23,1310                             | 0,300                                 |
|       | Lobbying Professional fundraising services. See Part IV, line 17                                                                                                                                   | 1,104,133.            | 1,104,133.                         |                                     |                                       |
|       |                                                                                                                                                                                                    |                       |                                    |                                     |                                       |
| f     | Investment management fees                                                                                                                                                                         |                       |                                    |                                     |                                       |
| g     | •                                                                                                                                                                                                  | 2,072,795.            | 1,754,646.                         | 241,871.                            | 76,278.                               |
|       | column (A) amount, list line 11g expenses on Sch O.)                                                                                                                                               | 1,144,225.            | 1,141,814.                         | 1,932.                              | 479.                                  |
| 12    | Advertising and promotion                                                                                                                                                                          | 253,129.              | 197,117.                           | 40,361.                             | 15,651.                               |
| 13    | Office expenses                                                                                                                                                                                    | 238,928.              | 188,255.                           | 30,791.                             | 19,882                                |
| 14    | Information technology                                                                                                                                                                             | 430,940.              | 100,233.                           | 30,731.                             | 17,002                                |
| 15    | Royalties                                                                                                                                                                                          | 222,927.              | 164,013.                           | 47,208.                             | 11,706.                               |
| 16    | Occupancy                                                                                                                                                                                          |                       |                                    | 102,867.                            | 69,181.                               |
| 17    | Travel                                                                                                                                                                                             | 815,301.              | 643,253.                           | 102,007.                            | 09,101                                |
| 18    | Payments of travel or entertainment expenses                                                                                                                                                       |                       |                                    |                                     |                                       |
|       | for any federal, state, or local public officials                                                                                                                                                  | F1 206                | 44 071                             | 2 407                               | 2 020                                 |
| 19    | Conferences, conventions, and meetings                                                                                                                                                             | 51,286.               | 44,971.                            | 2,487.                              | 3,828.<br>12.                         |
| 20    | Interest                                                                                                                                                                                           | 230.                  | 168.                               | 50.                                 | _14                                   |
| 21    | Payments to affiliates                                                                                                                                                                             | 102 576               | 74 206                             | 21 667                              | 7 (12                                 |
| 22    | Depreciation, depletion, and amortization                                                                                                                                                          | 103,576.              | 74,296.                            | 21,667.                             | 7,613                                 |
| 23    | Insurance                                                                                                                                                                                          | 44,481.               | 32,696.                            | 9,487.                              | 2,298.                                |
| 24    | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) |                       |                                    |                                     |                                       |
| а     | MOMBODOUTD CODUTORO                                                                                                                                                                                | 703,923.              | 703,923.                           |                                     |                                       |
| b     | DUES & SUBSCRIPTIONS                                                                                                                                                                               | 28,274.               | 20,028.                            | 3,738.                              | 4,508                                 |
| c     | LICENSE & REGISTRATION                                                                                                                                                                             | 24,960.               | 18,138.                            | 6,265.                              | 557                                   |
| d     |                                                                                                                                                                                                    |                       |                                    | -,                                  |                                       |
| e     | All other expenses                                                                                                                                                                                 |                       |                                    |                                     | ***                                   |
| 25    | Total functional expenses. Add lines 1 through 24e                                                                                                                                                 | 15,288,601.           | 12,756,066.                        | 1,733,091.                          | 799,444                               |
| 26    | Joint costs. Complete this line only if the organization                                                                                                                                           | 20,200,001.           |                                    |                                     |                                       |
| 20    | reported in column (B) joint costs from a combined                                                                                                                                                 |                       |                                    |                                     |                                       |
|       | educational campaign and fundraising solicitation.                                                                                                                                                 |                       |                                    |                                     |                                       |
|       | Check here If following SOP 98-2 (ASC 958-720)                                                                                                                                                     |                       |                                    |                                     |                                       |
|       | it following SOP 98-2 (ASC 958-720)                                                                                                                                                                |                       | l                                  |                                     | Form <b>990</b> (2012)                |

| Pai           | tΧ       | Balance Sneet                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                     |                   |          |                        |
|---------------|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|----------|------------------------|
|               |          | Check if Schedule O contains a response to any question i                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | n this Part X       |                   |          |                        |
|               |          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                     | (A)               |          | (B)                    |
|               | _        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                     | Beginning of year |          | End of year            |
|               | 1        | Cash - non-interest-bearing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ļ.                  | 317,381.          | 1        | 1,097,594.             |
|               | 2        | Savings and temporary cash investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -                   | 4 454 444         | 2        | 4 044 465              |
|               | 3        | Pledges and grants receivable, net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | -                   | 1,076,000.        | 3        | 1,344,467.             |
|               | 4        | Accounts receivable, net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | -                   | 31,425.           | 4        | 8,315.                 |
|               | 5        | Loans and other receivables from current and former office                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ,                   |                   | ŀ        |                        |
|               |          | trustees, key employees, and highest compensated emplo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | yees Complete       |                   |          |                        |
|               |          | Part II of Schedule L                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                   |                   | 5        |                        |
|               | 6        | Loans and other receivables from other disqualified person                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | -                   |                   |          |                        |
|               |          | section 4958(f)(1)), persons described in section 4958(c)(3)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                     |                   |          |                        |
|               |          | employers and sponsoring organizations of section 501(c)(                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                     |                   | ŀ        |                        |
| s             |          | employees' beneficiary organizations (see instr) Complete                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Part II of Sch L    |                   | 6        | <del></del>            |
| Assets        | 7        | Notes and loans receivable, net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                     |                   | 7        |                        |
| As            | 8        | Inventories for sale or use                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                   | F. 0.4.2          | 8        | 151 520                |
|               | 9        | Prepaid expenses and deferred charges                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                   | 57,243.           | 9        | 151,730.               |
|               | 10a      | Land, buildings, and equipment cost or other                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 515 004             |                   |          |                        |
|               |          | basis. Complete Part VI of Schedule D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 517,904.            | 446 025           |          | 272 470                |
|               | b        | Less accumulated depreciation 10b                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 144,434.            | 446,935.          | 10c      | 373,470.               |
|               | 11       | Investments - publicly traded securities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | -                   |                   | 11       |                        |
|               | 12       | Investments - other securities See Part IV, line 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | -                   |                   | 12       |                        |
|               | 13       | Investments - program-related. See Part IV, line 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | -                   |                   | 13_      |                        |
|               | 14       | Intangible assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -                   | 2 271 064         | 14       | 4 360 300              |
|               | 15       | Other assets See Part IV, line 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | }                   | 2,371,864.        | 15       | 4,369,280.             |
|               | 16       | Total assets. Add lines 1 through 15 (must equal line 34)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                     | 4,300,848.        | 16       | 7,344,856.<br>756,295. |
|               | 17       | Accounts payable and accrued expenses                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                   | 1,204,291.        | 17       | 130,233.               |
|               | 18       | Grants payable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                     |                   | 18<br>19 |                        |
|               | 19       | Deferred revenue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                     |                   | 20       |                        |
|               | 20       | Tax-exempt bond liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Sahadula D          |                   | 21       |                        |
| Liabilities   | 21       | Escrow or custodial account liability Complete Part IV of S<br>Loans and other payables to current and former officers, d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                     |                   | 21       |                        |
| į             | 22       | key employees, highest compensated employees, and dis-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                     |                   |          |                        |
| <u>L</u> ia   | i        | Complete Part II of Schedule L                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | quailleu persons    |                   | 22       |                        |
|               | 00       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | vartice             |                   | 23       |                        |
|               | 23<br>24 | Secured mortgages and notes payable to unrelated third purely Unsecured notes and loans payable to unrelated third part                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | i                   |                   | 24       |                        |
|               | 25       | Other liabilities (including federal income tax, payables to r                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | i i                 | <del>-</del>      |          | -                      |
|               | 23       | parties, and other liabilities not included on lines 17-24). Co                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                     |                   |          |                        |
|               |          | Schedule D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | omplete / alt / tel | 87,372.           | 25       | 154,859.               |
|               | 26       | Total liabilities. Add lines 17 through 25                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                     | 1,291,663.        | 26       | 911,154.               |
|               |          | Organizations that follow SFAS 117 (ASC 958), check h                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | ere X and           |                   |          |                        |
| v             |          | complete lines 27 through 29, and lines 33 and 34.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                     |                   |          |                        |
| ည             | 27       | Unrestricted net assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                     | 1,933,185.        | 27       | 4,713,622.             |
| a             | 28       | Temporarily restricted net assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                     | 1,076,000.        | 28       | 1,720,080.             |
| d B           | 29       | Permanently restricted net assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                     |                   | 29       |                        |
| Fund Balances |          | Organizations that do not follow SFAS 117 (ASC 958), of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | check here 🕨 🔲 📗    |                   |          |                        |
| P             |          | and complete lines 30 through 34.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                     |                   |          |                        |
| sts (         | 30       | Capital stock or trust principal, or current funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                     |                   | 30       |                        |
| SSE           | 31       | Paid-in or capital surplus, or land, building, or equipment fi                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | und                 |                   | 31       |                        |
| Net Assets or | 32       | Retained earnings, endowment, accumulated income, or compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared to the compared |                     |                   | 32       |                        |
| ž             | 33       | Total net assets or fund balances                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                     | 3,009,185.        | 33       | 6,433,702.             |
|               | 34_      | Total liabilities and net assets/fund balances                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                     | 4,300,848.        | 34       | 7,344,856.             |

| orm | 990 (2012) STUDENTSFIRST 27-3                                                                                                | <u> 3659685</u> | Pag        | <sub>le</sub> 12 |
|-----|------------------------------------------------------------------------------------------------------------------------------|-----------------|------------|------------------|
| Par | t XI Reconciliation of Net Assets                                                                                            |                 |            |                  |
|     | Check if Schedule O contains a response to any question in this Part XI                                                      |                 |            | $\Box$           |
|     |                                                                                                                              |                 |            |                  |
| 1   | Total revenue (must equal Part VIII, column (A), line 12)                                                                    | 18,713          |            |                  |
| 2   | Total expenses (must equal Part IX, column (A), line 25)                                                                     | <u> 15,288</u>  |            |                  |
| 3   | Revenue less expenses Subtract line 2 from line 1                                                                            | 3,424           |            |                  |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                                    | 3,009           | , 1        | <u>85.</u>       |
| 5   | Net unrealized gains (losses) on investments                                                                                 |                 |            |                  |
| 6   | Donated services and use of facilities 6                                                                                     |                 |            |                  |
| 7   | Investment expenses 7                                                                                                        |                 |            |                  |
| 8   | Prior period adjustments 8                                                                                                   |                 |            |                  |
| 9   | Other changes in net assets or fund balances (explain in Schedule O)                                                         |                 |            | 0.               |
| 10  | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,                            |                 |            |                  |
|     | column (B))                                                                                                                  | 6,433           | <u>3,7</u> | <u>02.</u>       |
| Par | rt XIII Financial Statements and Reporting                                                                                   |                 |            |                  |
|     | Check if Schedule O contains a response to any question in this Part XII                                                     |                 |            |                  |
|     |                                                                                                                              |                 | Yes        | No               |
| 1   | Accounting method used to prepare the Form 990 Cash _X Accrual Other                                                         | _               |            |                  |
|     | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O             |                 |            |                  |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?                              | 2a              |            | _X_              |
|     | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a         |                 |            |                  |
|     | separate basis, consolidated basis, or both                                                                                  |                 |            |                  |
|     | Separate basis Consolidated basis Both consolidated and separate basis                                                       | 1 1             |            |                  |
| b   | Were the organization's financial statements audited by an independent accountant?                                           | 2b              | X          |                  |
|     | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis,      |                 |            |                  |
|     | consolidated basis, or both                                                                                                  |                 |            |                  |
|     | Separate basis Consolidated basis X Both consolidated and separate basis                                                     |                 |            | ĺ                |
| С   | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,    | 1 1             |            |                  |
|     | review, or compilation of its financial statements and selection of an independent accountant?                               | 2c              | X          |                  |
|     | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O     |                 |            |                  |
| За  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit | .t              |            |                  |
|     | Act and OMB Circular A-133?                                                                                                  | 3a              |            | X                |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit  | t               |            |                  |
|     | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                     | 3b              |            | l                |

Form **990** (2012)

### **SCHEDULE C**

(Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations: Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A. Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

| Name of orga | nization                                             | Empl                                                                                                                                                               | Employer identification number                      |                                                                           |                                                                          |  |
|--------------|------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|---------------------------------------------------------------------------|--------------------------------------------------------------------------|--|
| _            | STUDEN'                                              | rsfirst                                                                                                                                                            |                                                     |                                                                           | 27-3659685                                                               |  |
| Part I-A     | Complete if the or                                   | ganization is exempt under                                                                                                                                         | section 501(c) o                                    | r is a section 527 o                                                      | rganization.                                                             |  |
|              | expenditures                                         | ization's direct and indirect political                                                                                                                            | campaign activities in                              | Part IV<br>▶\$                                                            | 2,221,688.                                                               |  |
| Part I-B     | Complete if the or                                   | ganization is exempt under                                                                                                                                         | section 501(c)(3                                    | ).                                                                        |                                                                          |  |
| 1 Enter the  |                                                      | x incurred by the organization under                                                                                                                               |                                                     | ▶\$                                                                       |                                                                          |  |
| 2 Enter the  | amount of any excise ta                              | ▶\$                                                                                                                                                                |                                                     |                                                                           |                                                                          |  |
| 3 If the org | anization incurred a secti                           | ion 4955 tax, did it file Form 4720 fo                                                                                                                             | r this year?                                        |                                                                           | Yes No                                                                   |  |
| 4a Was a co  | orrection made?                                      |                                                                                                                                                                    |                                                     |                                                                           | Yes No                                                                   |  |
|              | describe in Part IV                                  | <del> </del>                                                                                                                                                       | 1: 504/ \                                           | 504/                                                                      | -1/0)                                                                    |  |
| Part I-C     | <del></del>                                          | ganization is exempt under                                                                                                                                         |                                                     |                                                                           | <del></del>                                                              |  |
|              | •                                                    | ed by the filing organization for secti                                                                                                                            |                                                     |                                                                           | 1,575,638.                                                               |  |
|              |                                                      | unization's funds contributed to othe                                                                                                                              | r organizations for sec                             | _                                                                         | CAC 050                                                                  |  |
| •            | function activities                                  |                                                                                                                                                                    |                                                     | ▶\$                                                                       | 646,050.                                                                 |  |
|              | empt function expenditure                            | es Add lines 1 and 2 Enter here and                                                                                                                                | 1 on Form 1120-POL,                                 | <b>~</b> ¢                                                                | 2 221 688                                                                |  |
| line 17b     | des areasestes file Form                             | - 4400 DOL for this year?                                                                                                                                          |                                                     | •                                                                         | 2,221,688.                                                               |  |
|              |                                                      | n 1120-POL for this year?                                                                                                                                          | of all postupe 527 pole                             | tion organizations to whis                                                |                                                                          |  |
| made pa      | lyments For each organize tions received that were p | employer identification number (EIN)<br>cation listed, enter the amount paid for<br>promptly and directly delivered to a s<br>f additional space is needed, provid | rom the filing organiza<br>separate political orgai | ition's funds Also enter th<br>nization, such as a separa                 | e amount of political                                                    |  |
|              | (a) Name                                             | (b) Address                                                                                                                                                        | (c) EIN                                             | (d) Amount paid from<br>filing organization's<br>funds If none, enter -0- | (e) Amount of political contributions received and promptly and directly |  |
|              |                                                      |                                                                                                                                                                    |                                                     |                                                                           | delivered to a separate political organization If none, enter -0-        |  |
|              |                                                      | PO BOX 950 AUBURN                                                                                                                                                  | ,                                                   |                                                                           |                                                                          |  |
| STORM F      | AC                                                   | AL 36831                                                                                                                                                           | 25-4849107                                          | 2,500.                                                                    | 0.                                                                       |  |
| AARON E      | BEAN FOR                                             | FERNANDINA BEACH,                                                                                                                                                  |                                                     |                                                                           |                                                                          |  |
| SENATE       |                                                      | FL 32034                                                                                                                                                           | 59-3660345                                          | 500.                                                                      | 0.                                                                       |  |
|              | E FOR A                                              | 610 SOUTH                                                                                                                                                          |                                                     |                                                                           |                                                                          |  |
|              | ECONOMY                                              | BOULEVARD TAMPA,                                                                                                                                                   | 26-2627821                                          | 2,000.                                                                    | 0.                                                                       |  |
| BILL GA      |                                                      | PO BOX 218                                                                                                                                                         |                                                     |                                                                           |                                                                          |  |
| CAMPAIG      |                                                      | BRADENTON, FL 342                                                                                                                                                  | 71-0871103                                          | 500.                                                                      | 0.                                                                       |  |
|              | EE FOR A                                             | TALLAHASSEE, FL                                                                                                                                                    | 07 4450600                                          | 15 000                                                                    |                                                                          |  |
| CONSERV      | ATIVE HOUSE                                          | 32312                                                                                                                                                              | 27-4459638                                          | 15,000.                                                                   | . 0.                                                                     |  |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

CORAL GABLES, FL

Schedule C (Form 990 or 990-EZ) 2012

CONSERVATIVE

PRINCIPLES FOR FLORI 33134

| Schedule C (Form 990 or 990 EZ) 2012  Part II-A   Complete if the org                                                                                                              | STUDE                                                 | NTSFIR                                | ST<br>not under section  | on 501(c)(3) and file                                               | 27 - 3<br>ed Form 5768                 | 3659685 Page 2              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|---------------------------------------|--------------------------|---------------------------------------------------------------------|----------------------------------------|-----------------------------|
| (election under sec                                                                                                                                                                |                                                       |                                       | iipt uiidei seotio       | in oo no,o, and m                                                   |                                        |                             |
| <del></del>                                                                                                                                                                        |                                                       | · · · · · · · · · · · · · · · · · · · | lated group (and list i  | n Part IV each affiliated                                           | group member's nar                     | ne. address. EIN.           |
| expenses, and share                                                                                                                                                                |                                                       | -                                     |                          |                                                                     | g.oup mombor o na.                     | , 220.000, 2,               |
| . —                                                                                                                                                                                |                                                       |                                       |                          | ovisions apply.                                                     |                                        |                             |
| Check If the filing organization checked box A and "limited control" provisions apply.  Limits on Lobbying Expenditures  (The term "expenditures" means amounts paid or incurred.) |                                                       |                                       |                          |                                                                     | (a) Filing<br>organization's<br>totals | (b) Affiliated group totals |
|                                                                                                                                                                                    |                                                       |                                       |                          | ,                                                                   |                                        | <del></del>                 |
| 1a Total lobbying expenditures to infli                                                                                                                                            | •                                                     | , ,                                   |                          |                                                                     |                                        |                             |
| <b>b</b> Total lobbying expenditures to influ                                                                                                                                      |                                                       | _                                     | dy (direct lobbying)     |                                                                     |                                        | <del> </del>                |
| c Total lobbying expenditures (add li                                                                                                                                              |                                                       | d 1b)                                 |                          |                                                                     |                                        |                             |
| d Other exempt purpose expenditure                                                                                                                                                 |                                                       |                                       |                          |                                                                     |                                        |                             |
| e Total exempt purpose expenditure                                                                                                                                                 |                                                       |                                       |                          |                                                                     |                                        |                             |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is:         |                                                       |                                       |                          |                                                                     |                                        |                             |
| If the amount on line 1e, column (a) o                                                                                                                                             | r (b) is:                                             | The lob                               | bying nontaxable am      | ount is:                                                            |                                        |                             |
| Not over \$500,000                                                                                                                                                                 |                                                       | 20% of                                | the amount on line 1e    |                                                                     |                                        |                             |
| Over \$500,000 but not over \$1,000                                                                                                                                                | 0,000 \$100,000 plus 15% of the excess over \$500,000 |                                       |                          |                                                                     |                                        |                             |
| Over \$1,000,000 but not over \$1,5                                                                                                                                                | 00,000                                                |                                       |                          | cess over \$1,000,000.                                              |                                        |                             |
| Over \$1,500,000 but not over \$17,                                                                                                                                                | 000,000                                               | \$225,00                              | 0 plus 5% of the exce    | ess over \$1,500,000                                                |                                        |                             |
| Over \$17,000,000                                                                                                                                                                  |                                                       | \$1,000,0                             | 000                      |                                                                     |                                        |                             |
|                                                                                                                                                                                    |                                                       |                                       |                          |                                                                     |                                        | <u> </u>                    |
| g Grassroots nontaxable amount (er                                                                                                                                                 | iter 25% c                                            | of line 1f)                           |                          | ļ                                                                   |                                        |                             |
| h Subtract line 1g from line 1a If zero or less, enter -0-                                                                                                                         |                                                       |                                       |                          |                                                                     |                                        |                             |
| i Subtract line 1f from line 1c If zero                                                                                                                                            | or less, e                                            | enter -0-                             |                          | ļ                                                                   |                                        |                             |
| j If there is an amount other than ze                                                                                                                                              | ro on eithe                                           | er line 1h or                         | line 1i, did the organiz | ation file Form 4720                                                |                                        |                             |
| reporting section 4911 tax for this                                                                                                                                                | year?                                                 |                                       |                          | <u> </u>                                                            |                                        | Yes No                      |
| ,                                                                                                                                                                                  |                                                       | at made a s                           | • •                      | r Section 501(h)<br>n do not have to comp<br>es 2a through 2f on pa |                                        |                             |
|                                                                                                                                                                                    | Lob                                                   | bying Exper                           | nditures During 4-Ye     | ar Averaging Period                                                 |                                        |                             |
| Calendar year<br>(or fiscal year beginning in)                                                                                                                                     | (a)                                                   | 2009                                  | <b>(b)</b> 2010          | (c) 2011                                                            | (d) 2012                               | (e) Total                   |
| 2a Lobbying nontaxable amount                                                                                                                                                      |                                                       |                                       |                          |                                                                     |                                        |                             |
| b Lobbying ceiling amount                                                                                                                                                          |                                                       |                                       |                          |                                                                     |                                        |                             |
| (150% of line 2a, column(e))                                                                                                                                                       |                                                       |                                       |                          |                                                                     |                                        |                             |
|                                                                                                                                                                                    | •                                                     |                                       |                          |                                                                     |                                        |                             |
| c Total lobbying expenditures                                                                                                                                                      |                                                       |                                       |                          |                                                                     |                                        |                             |
| d Grassroots nontaxable amount                                                                                                                                                     |                                                       |                                       |                          |                                                                     |                                        |                             |
| e Grassroots ceiling amount<br>(150% of line 2d, column (e))                                                                                                                       |                                                       |                                       |                          |                                                                     |                                        |                             |
| f Crassroots labbung synanditures                                                                                                                                                  |                                                       |                                       |                          |                                                                     |                                        |                             |

Schedule C (Form 990 or 990-EZ) 2012

## Schedule C (Form 990 or 990-EZ) 2012 STUDENTSFIRST 27-3659685 Page 3 Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501/h))

| For each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description                                                                                                                               | (4               | a)          | (b)            |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------|----------------|-------------|
| of the lobbying activity.                                                                                                                                                                                                      | Yes              | No          | Amount         |             |
| 1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |                  |             |                |             |
| <ul> <li>a Volunteers?</li> <li>b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?</li> <li>c Media advertisements?</li> </ul>                                                     |                  |             |                |             |
| d Mailings to members, legislators, or the public?                                                                                                                                                                             |                  |             |                |             |
| e Publications, or published or broadcast statements?                                                                                                                                                                          |                  |             |                |             |
| f Grants to other organizations for lobbying purposes?                                                                                                                                                                         |                  |             | -              |             |
| g Direct contact with legislators, their staffs, government officials, or a legislative body?                                                                                                                                  |                  |             |                |             |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?                                                                                                                                    | Х                |             |                | 304.        |
| i Other activities?                                                                                                                                                                                                            | Х                |             |                | 294.        |
| i Total Add lines 1c through 1i                                                                                                                                                                                                |                  |             |                | 598.        |
| 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?                                                                                                                               |                  | X           |                |             |
| b If "Yes," enter the amount of any tax incurred under section 4912                                                                                                                                                            |                  |             |                |             |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912                                                                                                                                   | _                |             |                |             |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?                                                                                                                                 |                  |             |                |             |
| Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).                                                                                                                                  | ion 501(c)       | (5), or se  | ction          |             |
|                                                                                                                                                                                                                                |                  |             | Yes            | No          |
| 1 Were substantially all (90% or more) dues received nondeductible by members?                                                                                                                                                 |                  | 1           | X              |             |
| 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?                                                                                                                                            | _2               |             | X              |             |
| 3 Did the organization agree to carry over lobbying and political expenditures from the prior year?  Part III-B Complete if the organization is exempt under section 501(c)(4), sec                                            | 3                |             | X              |             |
| 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answere answered "Yes."                                                                                                                                        | d "No," O        | R (b) Par   | t III-A, lir   | ne 3, is    |
| 1 Dues, assessments and similar amounts from members                                                                                                                                                                           |                  | _1_         |                |             |
| 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)                                                                                                          | ticai            |             |                |             |
| expenses for which the section 527(f) tax was paid).                                                                                                                                                                           |                  | 2a          |                |             |
| a Current year     b Carryover from last year                                                                                                                                                                                  |                  | 2b          |                |             |
| c Total                                                                                                                                                                                                                        | 2c               |             |                |             |
| 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues                                                                                                                              | 3                |             |                |             |
| 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the e                                                                                                                           | xcess            |             |                |             |
| does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and                                                                                                                              |                  |             |                |             |
| expenditure next year?                                                                                                                                                                                                         | •                | 4           |                |             |
| 5 Taxable amount of lobbying and political expenditures (see instructions)                                                                                                                                                     | 5                |             |                |             |
| Part IV Supplemental Information                                                                                                                                                                                               |                  |             |                |             |
| Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1 Also, complete this part for any additional information  PART I-A, LINE 1:             | Part II-A (affil | iated group | list), Part II | -A, line 2; |
| ***** * ** / ***** * * * * * * * * * *                                                                                                                                                                                         |                  |             | _              |             |
| STUDENTSFIRST SUPPORTED CANDIDATES THROUGH DIRECT CO                                                                                                                                                                           | NTRIBU           | TIONS       | AND            |             |
| ENGAGED IN INDEPENDENT EXPENDITURES.                                                                                                                                                                                           |                  |             |                |             |
|                                                                                                                                                                                                                                |                  | T017        |                |             |
| PART I-C CONTINUATION FOR INCOMPLETE NAME/ADDRESS IN                                                                                                                                                                           | FORMAT           | TON:        | ·              |             |
| AARON BEAN FOR SENATE                                                                                                                                                                                                          |                  |             |                |             |

Schedule C (Form 990 or 990-EZ) 2012

Schedule C (Form 990 or 990-EZ) 2012

Schedule C (Form 990 or 990-EZ) 2012

232044 01-07-13

Schedule C (Form 990 or 990-EZ) 2012

PO BOX 506 HARRISBURG, PA 17105

COL (D) AMOUNT: 20000. COL (E) AMOUNT: 0.

232044 01-07-13

232044 01-07-13

Schedule C (Form 990 or 990-EZ) 2012

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

2012
Open to Public Inspection

Name of the organization

STUDENTSETEST

Employer identification number

| Par  | t   Organizations Maintaining Donor Advise                                                                                     | d Funds or Other Similar Funds o                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | r Accounts. Complete if the               |
|------|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| 1 41 | organization answered "Yes" to Form 990, Part IV, line                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1 7 to Carrier Complete in and            |
|      | Organization answered Tes to Fermi 550,1 art 14, inte                                                                          | (a) Donor advised funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (b) Funds and other accounts              |
|      | Tetal number at and of year                                                                                                    | (2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                           |
| 1    | Total number at end of year                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 2    | Aggregate contributions to (during year) Aggregate grants from (during year)                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 3    |                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 4    | Aggregate value at end of year                                                                                                 | uniting that the appate held in depar advised                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | funds                                     |
| 5    | Did the organization inform all donors and donor advisors in v                                                                 | _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Yes No                                    |
| ^    | are the organization's property, subject to the organization's Did the organization inform all grantees, donors, and donor a   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 6    | for charitable purposes and not for the benefit of the donor o                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
|      | • •                                                                                                                            | ir donor advisor, or for any other purpose co                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes No                                    |
| Pai  | t II Conservation Easements. Complete if the org                                                                               | repression answered "Ves" to Form 990. Bard                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                           |
|      |                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | rry, mie 7.                               |
| 1    | Purpose(s) of conservation easements held by the organization                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | rically important land area               |
|      | Preservation of land for public use (e.g., recreation or e                                                                     | Preservation of a certifie                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                           |
|      | Protection of natural habitat                                                                                                  | Preservation of a certifie                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | a historic structure                      |
| _    | Preservation of open space                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 2    | Complete lines 2a through 2d if the organization held a qualif                                                                 | led conservation contribution in the form of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | a conservation easement on the last       |
|      | day of the tax year                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Hold at the End of the Tay Year           |
|      |                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Held at the End of the Tax Year           |
| a    | Total number of conservation easements                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 2a                                        |
| b    | Total acreage restricted by conservation easements                                                                             | orations on alread and on (a)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 2b                                        |
| С    | Number of conservation easements on a certified historic stri                                                                  | * *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 2c                                        |
| d    | Number of conservation easements included in (c) acquired a                                                                    | after 8/17/06, and not on a historic structure                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1                                         |
| _    | listed in the National Register                                                                                                | I and the state of the state of the state of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2d                                        |
| 3    | Number of conservation easements modified, transferred, rel                                                                    | leased, extinguished, or terminated by the o                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | rganization during the tax                |
| _    | year -                                                                                                                         | and the second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second s |                                           |
| 4    | Number of states where property subject to conservation ear                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 5    | Does the organization have a written policy regarding the per                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Yes No                                    |
| _    | violations, and enforcement of the conservation easements if                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 6    | Staff and volunteer hours devoted to monitoring, inspecting,                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 7    | Amount of expenses incurred in monitoring, inspecting, and                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 8    | Does each conservation easement reported on line 2(d) above                                                                    | re satisfy the requirements of section 170(n)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes No                                    |
| _    | and section 170(h)(4)(B)(ii)?                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <del></del> ····                          |
| 9    | In Part XIII, describe how the organization reports conservati                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
|      | include, if applicable, the text of the footnote to the organization                                                           | tion's imancial statements that describes the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | e organization's accounting for           |
| Da   | conservation easements. rt III   Organizations Maintaining Collections o                                                       | f Art Historical Treasures or Oth                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | er Similar Assets                         |
| 1 4  | Complete if the organization answered "Yes" to Form                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
|      |                                                                                                                                | <del></del>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | nt and halance shoot works of art         |
| та   | If the organization elected, as permitted under SFAS 116 (AS historical treasures, or other similar assets held for public ext |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
|      | •                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | e of public service, provide, in rait Am, |
|      | the text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (AS  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | nd halanca shoot works of art, historical |
| b    | , · ·                                                                                                                          | •                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                           |
|      | treasures, or other similar assets held for public exhibition, en                                                              | ducation, of research in furtherance of public                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | c service, provide the following amounts  |
|      | relating to these items                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>L</b> ¢                                |
|      | (i) Revenues included in Form 990, Part VIII, line 1                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ► \$<br>► \$                              |
| _    | (ii) Assets included in Form 990, Part X                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                           |
| 2    | If the organization received or held works of art, historical tre                                                              | _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ain, provide                              |
|      | the following amounts required to be reported under SFAS 1                                                                     | 16 (ASC 958) relating to these items.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>•</b> •                                |
| a    |                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>S</b>                                  |
| b    | Assets included in Form 990, Part X                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ▶ \$                                      |

| Sche | dule D (Form 990) 2012 STUDENTS                   |                              |             |               |                       |            |                         |                 | <u>59685</u>       |                |
|------|---------------------------------------------------|------------------------------|-------------|---------------|-----------------------|------------|-------------------------|-----------------|--------------------|----------------|
| Par  | t III Organizations Maintaining C                 | ollections of A              | rt, Hist    | orical Tr     | easures, o            | r Othe     | r Simila                | ar Asse         | <b>ts</b> (continu | ed)            |
| 3    | Using the organization's acquisition, accession   | on, and other record         | ls, check   | any of the    | following that        | t are a si | gnificant i             | use of its o    | collection i       | tems           |
|      | (check all that apply)                            |                              |             |               |                       |            |                         |                 |                    |                |
| а    | Public exhibition                                 | d                            | ا لِلِا ا   | oan or excl   | hange progra          | ıms        |                         |                 |                    |                |
| b    | Scholarly research                                | е                            | . 🗀         | Other         |                       |            |                         |                 |                    |                |
| С    | Preservation for future generations               |                              |             |               |                       |            |                         |                 |                    |                |
| 4    | Provide a description of the organization's co    | ollections and explai        | n how the   | ey further tl | ne organizatio        | on's exer  | npt purpo               | ose in Part     | : XIII             |                |
| 5    | During the year, did the organization solicit or  | r receive donations          | of art, his | torical trea  | sures, or othe        | er sımılar | assets                  |                 | _                  |                |
|      | to be sold to raise funds rather than to be ma    |                              |             |               |                       |            |                         |                 | Yes                | No_            |
| Par  | t IV Escrow and Custodial Arran                   |                              | ete if the  | organızatıo   | n answered "          | 'Yes" to   | Form 990                | , Part IV, i    | ine 9, or          |                |
|      | reported an amount on Form 990, Par               | t X, line 21                 |             |               |                       |            |                         |                 |                    |                |
| 1a   | Is the organization an agent, trustee, custodi    | an or other intermed         | diary for o | contribution  | s or other as         | sets not   | ıncluded                |                 | _                  |                |
|      | on Form 990, Part X?                              |                              |             |               |                       |            |                         |                 | Yes                | U No           |
| b    | If "Yes," explain the arrangement in Part XIII    | and complete the fo          | llowing ta  | able:         |                       |            |                         |                 | _                  |                |
|      |                                                   |                              |             |               |                       |            |                         |                 | Amount             |                |
| С    | Beginning balance                                 |                              |             |               |                       |            | 1c                      |                 |                    |                |
| d    | Additions during the year                         |                              |             |               |                       |            | 1d                      |                 |                    |                |
| е    | Distributions during the year                     |                              |             |               |                       |            | 1e                      |                 |                    |                |
| f    | Ending balance                                    |                              |             |               |                       |            | 1f                      |                 | <del></del>        |                |
| 2a   | Did the organization include an amount on Fo      | orm 990, Part X, line        | 21?         |               |                       |            |                         |                 | Yes                | ∐_ No          |
| b    | If "Yes," explain the arrangement in Part XIII    |                              |             |               |                       |            |                         |                 |                    |                |
| Pai  | t V Endowment Funds. Complete                     | f the organization ar        |             |               |                       |            |                         |                 |                    | <del></del>    |
|      |                                                   | (a) Current year             | (b) Pı      | nor year      | (c) Two year          | s back     | <b>(d)</b> Three y      | ears back       | (e) Four y         | ears back_     |
| 1a   | Beginning of year balance                         |                              |             |               |                       |            |                         |                 |                    |                |
| b    | Contributions                                     |                              |             |               |                       |            |                         |                 |                    |                |
| С    | Net investment earnings, gains, and losses        |                              |             |               |                       |            |                         |                 |                    |                |
| d    | Grants or scholarships                            |                              |             |               |                       |            |                         |                 |                    |                |
| е    | Other expenditures for facilities                 |                              |             |               |                       |            |                         |                 |                    |                |
|      | and programs                                      |                              |             |               |                       |            |                         |                 |                    |                |
| f    | Administrative expenses                           |                              | ļ           |               |                       |            |                         |                 |                    |                |
| g    | End of year balance                               |                              |             |               | l                     |            |                         |                 |                    |                |
| 2    | Provide the estimated percentage of the curr      | rent year end baland         | ce (line 1o | g, column (a  | a)) held as           |            |                         |                 |                    |                |
| а    | Board designated or quasi-endowment               |                              | %           |               |                       |            |                         |                 |                    |                |
| b    | Permanent endowment                               | %                            |             |               |                       |            |                         |                 |                    |                |
| С    | Temporarily restricted endowment                  | %                            |             |               |                       |            |                         |                 |                    |                |
|      | The percentages in lines 2a, 2b, and 2c shou      | •                            |             |               |                       |            |                         |                 |                    |                |
| 3а   | Are there endowment funds not in the posse        | ession of the organiz        | ation tha   | t are held a  | ind administe         | red for t  | he organi               | zation          | Г.                 |                |
|      | py.                                               |                              |             |               |                       |            |                         |                 |                    | es No          |
|      | (i) unrelated organizations                       |                              |             |               |                       |            |                         |                 | 3a(i)              |                |
|      | (ii) related organizations                        |                              |             |               |                       |            |                         |                 | 3a(ii)             |                |
| b    | If "Yes" to 3a(II), are the related organizations | -                            |             |               |                       |            |                         |                 | 3b                 |                |
| Do:  | Describe in Part XIII the intended uses of the    |                              |             |               |                       |            |                         |                 |                    |                |
| Pa   | t VI Land, Buildings, and Equipm                  | <del></del>                  |             |               |                       |            |                         |                 | / D D = =1:        |                |
|      | Description of property                           | (a) Cost or of basis (invest |             |               | t or other<br>(other) |            | ccumulate<br>preciation | II              | (d) Book           | value          |
|      | <del> </del>                                      | Dasis (IIIVest               | ment)       | Dasis         | (Ottiel)              | uel        | picolation              | <del>'  -</del> |                    |                |
|      | Land                                              |                              |             |               |                       |            |                         |                 |                    |                |
| b    | Buildings                                         | -                            |             |               |                       |            |                         |                 |                    |                |
| C    | Leasehold improvements                            |                              | _           | 2.0           | 0 421                 |            | 86,1                    | 51              | 222                | 200            |
|      | Equipment                                         | -                            |             |               | 09,431.<br>08,473.    |            | 58,2                    |                 |                    | ,280.<br>,190. |
|      | Other                                             | augl Form 000, Par           | t V colum   |               |                       |            | 20,4                    | 03.             |                    | 470.           |

Schedule D (Form 990) 2012

| 9 | T) | TT | भा | ŊΓ | rsf | TR | ST |
|---|----|----|----|----|-----|----|----|
|   |    |    |    |    |     |    |    |

| Schedule D (Form 990) 2012   STUDENTSFIRS     Part VII   Investments - Other Securities. See                     | Form 990, Part X, line |                                       |                                                  | -3659665 Page          |
|------------------------------------------------------------------------------------------------------------------|------------------------|---------------------------------------|--------------------------------------------------|------------------------|
| (a) Description of security or category (including name of security)                                             | (b) Book value         | (c) Method of va                      | aluation: Cost or en                             | d-of-year market value |
| (1) Financial derivatives                                                                                        | <u></u>                |                                       |                                                  |                        |
| (2) Closely-held equity interests                                                                                |                        |                                       |                                                  |                        |
| (3) Other                                                                                                        |                        |                                       |                                                  |                        |
| (A)                                                                                                              |                        |                                       |                                                  |                        |
| (B)                                                                                                              |                        |                                       |                                                  |                        |
| (C)                                                                                                              |                        |                                       |                                                  |                        |
| (D)                                                                                                              |                        |                                       |                                                  |                        |
| (E)                                                                                                              |                        |                                       |                                                  | ,                      |
| (F)                                                                                                              | <del></del>            |                                       |                                                  |                        |
| (G)                                                                                                              |                        |                                       |                                                  |                        |
| (H)                                                                                                              |                        |                                       |                                                  |                        |
| (1)                                                                                                              |                        |                                       | <u>.                                    </u>     |                        |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶                                               |                        |                                       |                                                  |                        |
| Part VIII Investments - Program Related. Se                                                                      |                        |                                       |                                                  | <u> </u>               |
| (a) Description of investment type                                                                               | (b) Book value         | (c) Method of va                      | aluation Cost or en                              | d-of-year market value |
| (1)                                                                                                              |                        |                                       |                                                  |                        |
| (2)                                                                                                              |                        |                                       |                                                  |                        |
| (3)                                                                                                              |                        |                                       |                                                  |                        |
| (4)                                                                                                              | <u> </u>               |                                       |                                                  |                        |
| (5)                                                                                                              |                        |                                       | <del>-                                    </del> | 7.                     |
| (6)                                                                                                              |                        |                                       |                                                  |                        |
| (7)                                                                                                              | • -                    |                                       |                                                  |                        |
| (8)                                                                                                              |                        |                                       |                                                  |                        |
| (9)                                                                                                              |                        |                                       |                                                  |                        |
| (10)                                                                                                             |                        |                                       |                                                  |                        |
| Total (Col. (b) must equal Form 990, Part X, col. (B) line 13.)                                                  |                        |                                       |                                                  |                        |
| Part IX Other Assets. See Form 990, Part X, line                                                                 | 15                     |                                       |                                                  |                        |
|                                                                                                                  | Description            |                                       |                                                  | (b) Book value         |
| (1) SECURITY DEPOSITS                                                                                            | <u> </u>               |                                       |                                                  | 46,087                 |
| (2) RESTRICTED CASH                                                                                              |                        |                                       |                                                  | 1,000,243              |
| (3) DUE FROM STUDENTSFIRST IN                                                                                    | STTTUTE                |                                       |                                                  | 3,322,950              |
| (4)                                                                                                              | <u> </u>               |                                       |                                                  | 0,022,000              |
| (5)                                                                                                              |                        | ·                                     |                                                  |                        |
| (6)                                                                                                              |                        | · · · · · · · · · · · · · · · · · · · |                                                  |                        |
| (7)                                                                                                              |                        |                                       |                                                  |                        |
|                                                                                                                  |                        |                                       |                                                  |                        |
| (8)                                                                                                              |                        |                                       |                                                  |                        |
| (9)                                                                                                              |                        | <del></del> -                         |                                                  |                        |
| (10)                                                                                                             | 15)                    |                                       |                                                  | 4,369,280              |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line  Part X Other Liabilities. See Form 990, Part X, I | ino 25                 |                                       |                                                  | 4,309,200              |
| (a) Description of liability                                                                                     |                        | (b) Book value                        |                                                  |                        |
|                                                                                                                  | -                      | (B) BOOK Value                        |                                                  |                        |
| (1) Federal income taxes                                                                                         | -                      | 10 207                                |                                                  |                        |
| (2) CAPITALIZED LEASE                                                                                            | _                      | 10,307.                               |                                                  |                        |
| (3) DEFERRED RENT                                                                                                |                        | 144,552.                              |                                                  |                        |
| (4)                                                                                                              |                        |                                       |                                                  |                        |
| (5)                                                                                                              |                        |                                       |                                                  |                        |
| (6)                                                                                                              |                        |                                       |                                                  |                        |
| (7)                                                                                                              |                        |                                       |                                                  |                        |
| (8)                                                                                                              |                        |                                       |                                                  |                        |
| (9)                                                                                                              |                        | <del> </del>                          |                                                  |                        |
| (10)                                                                                                             |                        |                                       |                                                  |                        |
| (11)                                                                                                             |                        |                                       |                                                  |                        |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line                                                    |                        | 154,859.                              |                                                  |                        |

liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

| Sched | dule D (Form 990) 2012 STUDENTSFIRST                                                                                         | 27-          | 3659685 Page 4           |
|-------|------------------------------------------------------------------------------------------------------------------------------|--------------|--------------------------|
| Part  |                                                                                                                              | r Return     | 1                        |
| 1     | Total revenue, gains, and other support per audited financial statements                                                     | 1            | 18,733,254.              |
| 2     | Amounts included on line 1 but not on Form 990, Part VIII, line 12.                                                          |              |                          |
| а     | Net unrealized gains on investments 2a                                                                                       |              |                          |
| þ     | Donated services and use of facilities 2b 20,13                                                                              | 6.           |                          |
| С     | Recoveries of prior year grants 2c                                                                                           |              |                          |
| d     | Other (Describe in Part XIII )                                                                                               |              |                          |
| е     | Add lines 2a through 2d                                                                                                      | 2e           | 20,136.                  |
| 3     | Subtract line 2e from line 1                                                                                                 | 3            | 18,713,118.              |
| 4     | Amounts included on Form 990, Part VIII, line 12, but not on line 1                                                          |              |                          |
| а     | Investment expenses not included on Form 990, Part VIII, line 7b                                                             |              |                          |
| b     | Other (Describe in Part XIII.)                                                                                               |              |                          |
| С     | Add lines 4a and 4b                                                                                                          | 4c           | 0.                       |
| 5     | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)                                                | 5            | 18,713,118.              |
| Par   | t XII Reconciliation of Expenses per Audited Financial Statements With Expenses p                                            | er Retu      |                          |
| 1     | Total expenses and losses per audited financial statements                                                                   | 1_1_         | 15,308,737.              |
| 2     | Amounts included on line 1 but not on Form 990, Part IX, line 25                                                             |              |                          |
| а     | Donated services and use of facilities 2a 20,13                                                                              | 6.           |                          |
| b     | Prior year adjustments 2b                                                                                                    |              |                          |
| С     | Other losses 2c                                                                                                              |              |                          |
| d     | Other (Describe in Part XIII )                                                                                               |              |                          |
| е     | Add lines 2a through 2d                                                                                                      | 2e           | 20,136.                  |
| 3     | Subtract line 2e from line 1                                                                                                 | 3            | 15,288,601.              |
| 4     | Amounts included on Form 990, Part IX, line 25, but not on line 1                                                            |              | }                        |
| а     | Investment expenses not included on Form 990, Part VIII, line 7b                                                             |              |                          |
| b     | Other (Describe in Part XIII )                                                                                               |              |                          |
| С     | Add lines 4a and 4b                                                                                                          | 4c           | 0.                       |
|       | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)                                               | 5            | 15,288,601.              |
|       | t XIII Supplemental Information                                                                                              |              |                          |
| Comp  | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, line | es 1b and    | 2b; Part V, line 4, Part |
|       | e 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional infor         |              |                          |
| PAR   | RT X, LINE 2: STUDENTSFIRST HAS EVALUATED ITS CURRENT TA                                                                     | X POS        | ITIONS                   |
|       |                                                                                                                              |              |                          |
| AND   | O HAS CONCLUDED THAT AS OF JULY 31, 2013, THEY DO NOT HA                                                                     | VE AN        | i <b>Y</b>               |
|       |                                                                                                                              |              |                          |
| SIG   | SNIFICANT UNCERTAIN TAX POSITIONS FOR WHICH A RESERVE WO                                                                     | <u>OPD B</u> | <u>E</u>                 |
|       |                                                                                                                              |              |                          |
| NEC   | CESSARY.                                                                                                                     |              |                          |
|       |                                                                                                                              |              |                          |
|       |                                                                                                                              |              |                          |
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|       |                                                                                                                              |              |                          |
|       |                                                                                                                              |              |                          |
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SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

2012
Owen to Public Inspection

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

**ջ Employer identification number** ADVANCE EDUCATION REFORM ADVANCE EDUCATION REFORM ADVANCE EDUCATION REFORM 27-3659685 ADVANCE EDUCATION REFORM ADVANCE EDUCATION REFORM ADVANCE EDUCATION REFORM TUDENTFIRST'S MISSION STUDENTFIRST'S MISSION STUDENTFIRST'S MISSION STUDENTFIRST'S MISSION TUDENTFIRST'S MISSION STUDENTFIRST'S MISSION (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any IN LINE WITH IN LINE WITH N LINE WITH IN LINE WITH IN LINE WITH IN LINE WITH Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) ö o (e) Amount of assistance non-cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States recipient that received more than \$5,000. Part II can be duplicated if additional space is needed 250,000, 10,000 17,000 15,000 (d) Amount of 25,000 150,000 cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section if applicable 46-2220733 501(C)(4) 501(C)(4) Enter total number of other organizations listed in the line 1 table 45-5290725 27-4459638 46-3841426 45-2560020 45-4903661 General Information on Grants and Assistance (p) EIN STUDENTSFIRST criteria used to award the grants or assistance? 151 NEW PARTK AVENUE, SUITE 15C/16 COMMITTEE FOR A CONSERVATIVE HOUSE FAMILIES FOR BETTER PUBLIC SCHOOLS 6753 THOMASVILLE ROAD, SUITE 108 1 (a) Name and address of organization FOUNDATION FOR ACCOUNTABILITY IN EDUCATION, INC. - PO BOX 131428 5730 CORPORATE WAY, SUITE 214 5030 CENTER HILL CHURCH ROAD WEST PALM BEACH, FL 33407 STUDENTSFIRST CONNECTICUT GROWING FLORIDA'S FUTURE or government TALLAHASSEE FL 32312 BIRMINGHAM, AL 35213 LOGANVILLE, GA 30052 610 SOUTH BOULEVARD PROTECT OUR LIBERTY Name of the organization HARTFORD, CT 06106 TAMPA, FL 33606 Part I Part ||

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2012)

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| Schedule I (Form 990) STUDENTSFIRST   Part II   Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II ) | IRST<br>Assistance to Go | vernments and Organ              | nizations in the Ur      | ited States (Sche                       | dule I (Form 990), Par                                |                                        | 27-3659685 Page 1                                                                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|----------------------------------|--------------------------|-----------------------------------------|-------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------------|
|                                                                                                                                                                                     | (b) EIN                  | (c) IRC section<br>if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance                                              |
| PROGRESS PROJECTS<br>4225 FLEUR DRIVE #134<br>DES MOINES, IA 50321                                                                                                                  | 26-2404352               | 501(C)(4)                        | 25,000,                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| RIGHT PRIORITIES, INC.<br>PO BOX 1156<br>CEDAR RAPIDS, IA 52406                                                                                                                     | 26-4384091               | 501(C)(4)                        | 25,000,                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| PARENTS FOR EDUCATION REFORM<br>PO BOX 9295<br>BOISE, ID 83707                                                                                                                      | 46_1035649               | 501(C)(4)                        | 100,000                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| MAINE SENATE REPUBLICAN MAJORITY<br>PO BOX 1<br>AUGUSTA, ME 04332                                                                                                                   | 26-3733192               | 527                              | 10,000.                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| REPUBLICAN SPEAKERS FUND<br>PO BOX 915<br>AUGUSTA, ME 04330                                                                                                                         |                          | 527                              | 10,000.                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| CITIZENS PROTECTING MICHIGAN'S<br>CONSTITUTION - 600 SOUTH WALNUT -<br>LANSING, MI 48933                                                                                            | 26-2958654               | 501(C)(4)                        | 200,000                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| FUND FOR MICHIGAN JOBS<br>PO BOX 14097<br>LANSING, MI 48901                                                                                                                         | 26-3459676               | 501(C)(4)                        | 10,000                   | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| MAKE MICHIGAN FIRST<br>3105 SOUTH MARTIN LUTHER KING ROAD<br>LANSING, MI 48910                                                                                                      | р<br>20-0129614          | 501(C)(4)                        | 10,000.                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| MICHIGAN JOBS AND LABOR FOUNDATION<br>PO BOX 12355<br>LANSING, MI 48901                                                                                                             | 38-3331134               | 501(C)(4)                        | 10,000.                  | 0                                       |                                                       |                                        | ADVANCE EDUCATION REFORM IN LINE WITH STUDENTFIRST'S MISSION Schedule I (Form 990) |

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| Schedule I (Form 990) STUDENTSFIRST Part II Continuation of Grants and Other Assistance to Governments | IRST<br>Assistance to Go |                                  | nzations in the Ur          | nited States (Sche                | and Organizations in the United States (Schedule I (Form 990), Part II) |                                           | 27-3659685 Page 1                                                                  |
|--------------------------------------------------------------------------------------------------------|--------------------------|----------------------------------|-----------------------------|-----------------------------------|-------------------------------------------------------------------------|-------------------------------------------|------------------------------------------------------------------------------------|
| (a) Name and address of organization or government                                                     | (b) EIN                  | (c) IRC section<br>if applicable | (d) Amount of<br>cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other)                   | (g) Description of<br>non-cash assistance | (h) Purpose of grant or assistance                                                 |
| MICHIGAN REPUBLICAN ADMINISTRATION<br>ACCOUNT - 520 SEYMOUR AVENUE -<br>LANSING, MI 48933              | 38-1221182               | 527                              | 10,000.                     | 0,                                |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| POSTHUMUS LYONS COMMUNITY FUND<br>7815 ALDEN NASH SOUTHEAST<br>ALTO, MI 49506                          | 45-2893371               | 527                              | 10,000,                     | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| CITIZENS FOR TIMOTHY W. JONES AND<br>BILL HASLAM - PO BOX 434 - EUREKA,<br>MO 63025                    | 27-1316155               | 527                              | 8,000,                      | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| FRIENDS OF PETER KINDER<br>1220 ROCKWOOD DRIVE<br>CAPE GIRARDEAU, MO 63701                             | 43-1291248               | 527                              | 7,500                       | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| HOUSE DEMOCRAT CAMPAIGN COMMITTEE PO BOX 2235 JEFFERSON CITY, MO 65102                                 | 43-1379940               | 527                              | 7,500.                      | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| HOUSE REPUBLICAN CAMPAIGN<br>COMMITTEE (MO) - PO BOX 1313 -<br>JEFFERSON CITY, MO 65102                | 43-1459279               | 527                              | 15,000.                     | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM IN LINE WITH STUDENTFIRST'S MISSION                       |
| MISSOURI SENATE CAMPAIGN COMMITTEE PO BOX 754 JEFFERSON CITY, MO 65102                                 | 01-0890329               | 527                              | 12,500.                     | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| NIXON FOR GOVERNOR PO BOX 11418 ST LOUIS, MO 63105                                                     | 1                        | 527                              | 10,000.                     | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| ASSEMBLY DEMOCRATIC CAUCUS<br>2215 NORTH RAMPART BOULEVARD, #305<br>LAS VEGAS, NV 89128                | 5<br>88-02052 <u>13</u>  | 527                              | 10,000.                     | 0                                 |                                                                         |                                           | ADVANCE EDUCATION REFORM IN LINE WITH STUDENTFIRST'S MISSION Schedule I (Form 990) |

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| Schedule I (Form 990) STUDENTSFIRST                                                 | IRST             |                                  |                          |                                         |                                                                        |                                        | 27-3659685 Page 1                                                                  |
|-------------------------------------------------------------------------------------|------------------|----------------------------------|--------------------------|-----------------------------------------|------------------------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------------|
| Part II Continuation of Grants and Other Assistance to Governments a                | Assistance to Go | vernments and Organ              | rizations in the Un      | ited States (Sche                       | nd Organizations in the United States (Schedule I (Form 990), Part II) | ( = t                                  |                                                                                    |
| (a) Name and address of organization or government                                  | (b) EIN          | (c) IRC section<br>if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other)         | (g) Description of non-cash assistance | (h) Purpose of grant or assistance                                                 |
| NEVADA STATE DEMOCRATS<br>1210 SOUTH VALLEY VIEW, SUITE 114<br>LAS VEGAS, NV 89102  | 88-0316606       | 527                              | 7,500,                   | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| DONORSCHOOSE.ORG<br>213 WEST 35TH STREET, 2ND FLOOR EA<br>NEW YORK, NY 10001        | A<br>13-4129457  | 501(C)(3)                        | 10,000.                  | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| STUDENTSFIRST NEW YORK, INC. 345 7TH AVENUE, SUITE 501 NEW YORK, NY 10001           | 45-4296699       | 501(C)(4)                        | 400,000.                 | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| CITIZENS FOR OUR CHILDREN'S FUTURE 1240 HURON ROAD EAST CLEVELAND, OH 44115         |                  | 501(C)(4)                        | 50,000                   | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| RENEW OHIO<br>100 EAST BROAD STREET, SUITE 1335<br>COLUMBUS, OH 43215               | 45-4875305       | 501(C)(4)                        | 75,000                   | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| CITIZENS FOR JIM CHRISTIANA<br>592A THIRD STREET<br>BEAVER, PA 15009                | 45-3815260       | 527                              | 8,000,                   | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| FRIENDS OF JOE SCARNATI<br>PO BOX 33<br>YOUNGSVILLE, PA 16371                       | 91-2063489       | 527                              | 20,000.                  | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| KEYSTONE LEADER'S PAC<br>PO BOX 506<br>HARRISBURG, PA 17105                         |                  | 527                              | 20,000                   | 0                                       |                                                                        |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION                 |
| COMMITTEE FOR SOUTH DAKOTA<br>STUDENTS - 2210 STRATFORD PLACE -<br>PIERRE, SD 57501 | 23-2956659       | 501(C)(4)                        | 50,000,                  | 0                                       |                                                                        | i                                      | ADVANCE EDUCATION REFORM IN LINE WITH STUDENTFIRST'S MISSION Schedule I (Form 990) |

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| Schedule I (Form 990) STUDENTSFIRST                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | IRST       |                                  |                          |                                   |                                                                      |                                        | 27-3659685 Page 1                                                  |
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| (a) Name and address of coganization or government if application or gover | (b) EIN    | (c) IRC section<br>if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | ction (d) Amount of non-cash cash grant assistance appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance                                 |
| ADVANCE EDUCATION REFORM IN LINE WITH STUDENTFIRST'BILL HASLAM FOR GOVERNOR - 415 CHURCH STREET, #1701 - NASHVILLE, TN 37219                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 26-3987458 | 527                              | 10,000.                  | o                                 |                                                                      |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION |
| FRIENDS OF DOLORES GRESHAM PO BOX 877 SOMERVILLE, IN 38068                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 46-0572058 | 527                              | 8,500                    | 0                                 |                                                                      |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION |
| HOUSE REPUBLICAN CAUCUS PO BOX 198814 NASHVILLE, TN 37219                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |            | 527                              | 10,000.                  | 0                                 |                                                                      |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION |
| RAAMPAC<br>PO BOX 158213<br>NASHVILLE, TN 37215                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 04-3739402 | 527                              | 10,000.                  | 0                                 |                                                                      |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION |
| SENATE REPUBLICAN CAUCUS<br>306 WAR MEMORIAL BUILDING<br>NASHVILLE, TN 37243                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 62-1133283 | 527                              | 10,000,                  | 0                                 |                                                                      |                                        | ADVANCE EDUCATION REFORM<br>IN LINE WITH<br>STUDENTFIRST'S MISSION |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |                                  |                          |                                   |                                                                      |                                        |                                                                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |                                  |                          |                                   |                                                                      |                                        |                                                                    |
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Schedule I (Form 990) (2012) STUDENTSFIRST

Page 2

27-3659685

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed Part III

| (a) Type of grant or assistance                                                                                                                                          | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|---------------------------------------|-------------------------------------------------------|----------------------------------------|
|                                                                                                                                                                          |                          |                          |                                       |                                                       |                                        |
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|                                                                                                                                                                          |                          |                          |                                       |                                                       |                                        |
| Part IV   Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information | de the information r     | required in Part I, II   | Ine 2, Part III, columi               | Till, column (b), and any other additional inf        | ormation                               |
| FARL I, LINE Z.                                                                                                                                                          |                          |                          |                                       |                                                       |                                        |
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### SCHEDULE J (Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Employer identification number

27-3659685 STUDENTSFIRST **Questions Regarding Compensation** Part I Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Payments for business use of personal residence Travel for companions Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, 2 trustees, and the CEO/Executive Director, regarding the items checked in line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract X Compensation survey or study Independent compensation consultant X Form 990 of other organizations X Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization Х a Receive a severance payment or change-of-control payment? 4a X b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b 4c c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of 5a X a The organization? Х 5b Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of 6a X a The organization? X 6b b Any related organization? If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Х Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the X 8 initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in

Regulations section 53 4958-6(c)?

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

|                       |      | (B) Breakdown of         | (B) Breakdown of W-2 and/or 1099-MISC compensation | SC compensation                     | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation           |
|-----------------------|------|--------------------------|----------------------------------------------------|-------------------------------------|--------------------|----------------|----------------------|----------------------------|
| (A) Name and Title    |      | (i) Base<br>compensation | (ii) Bonus & incentive compensation                | (iii) Other reportable compensation | compensation       | Serients       | (a)-(i)(a)           | in prior Form 990          |
| (1) MICHELLE RHEE     | 3    | 204,655.                 | 0                                                  | 0                                   | 0                  | 4,379.         | 209,034.             | 0                          |
| NDER / CEO / DIRECTOR | 3    |                          | 0                                                  | 0                                   | 0                  | •              |                      | 0                          |
|                       | ε    |                          | 0                                                  | 0                                   | 0                  | 1,855.         | 46,                  | 0                          |
| EF OPERATING OFFICER  | 3    |                          |                                                    | 0                                   | 0                  |                | 107,                 | • 0                        |
|                       | ε    | 45,779.                  |                                                    | 0                                   | 0                  | 9              | 45,                  | 0                          |
| EF OPERATING OFFICER  | €    | 137,337.                 | 0.                                                 | 0                                   | 0                  | 17.            | 137,354.             | 0                          |
|                       | ε    | 1 -                      | 0                                                  | 0                                   | 0                  | 5,531.         | 144,                 | 0                          |
| ERAL COUNSEL          | : 3  | 34,753.                  | 0                                                  | 0                                   | 0                  |                | 36,                  | 0                          |
|                       | ε    | 31,641.                  | 0                                                  | 0                                   |                    | 1,237.         | 32,                  | • 0                        |
| F NATIONAL POLICY     | 3    | 126,564.                 | 0                                                  | 0                                   |                    |                | 131,                 | • 0                        |
|                       | Ξ    | 175,565.                 | 0                                                  | 0                                   | 0                  | 15,452.        | ١ ٦                  | 0                          |
| TEGISLATIVE AFFAIRS   | : 3  | 4                        | 0                                                  | 0                                   | 0                  | 0              | • 0                  | • 0                        |
|                       | Ξ    | 21,988.                  | 0                                                  | 0                                   | 0                  | 618.           | 22,606.              | 0                          |
| COMMUNICATIONS        | : 3  | ٠ ١                      | 0.                                                 | 0                                   | 0                  | 5,565.         | 203,455.             | 0                          |
|                       | ε    | 146,437.                 | 0                                                  | 0                                   | 0                  | 13.            | 146,450.             | 0                          |
| OF DEVELOPMENT        | : E  | 146,437.                 | 0.                                                 | 0                                   | 0.                 | 13.            |                      | 0                          |
| OCK                   | Θ    | 118,233.                 | 0.                                                 | 0                                   | 0.                 | 3,964.         | 7                    | 0.                         |
| SCTOR OF OUTREACH     | Œ    | 63,664.                  | 0.                                                 | 0                                   | 0.                 | 2,135.         | 65,799.              | 0.                         |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Œ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | ε    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | ⊞    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | (ii) |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | (ii) |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | (ii) |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Œ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
|                       | Ξ    |                          |                                                    |                                     |                    |                |                      |                            |
| 223113                |      |                          |                                                    |                                     |                    |                | Sched                | Schedule J (Form 990) 2012 |

Part III | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

2012 4A: XIMENA HARTSOCK WAS EMPLOYED UNTIL OCTOBER 19, LINE PART I PAYMENTS TOTALING \$53,949 WERE MADE SEVERANCE AGREEMENT, PURSUANT TO A BETWEEN NOVEMBER 2012 AND JANUARY 2013 BY STUDENTSFIRST (SF). IN ACCORDANCE

WITH A FORMAL AGREEMENT TO SHARE THE COST OF PERSONNEL, STUDENTSFIRST

INSTITUTE (SFI) REIMBURSED SF FOR A PORTION OF THE COST ON A PRO-RATA BASIS

OF ACTUAL PERSONNEL TIME. THAT REIMBURSEMENT TOTALED \$18,882.

TAYLA STEIN WAS EMPLOYED UNTIL NOVEMBER 2, 2012. PURSUANT TO A SEVERANCE

AGREEMENT, A SINGLE PAYMENT OF \$76,948 WAS MADE IN NOVEMBER 2012 BY

STUDENTSFIRST (SF). IN ACCORDANCE WITH A FORMAL AGREEMENT TO SHARE THE COST

STUDENTSFIRST INSTITUTE (SFI) REIMBURSED SF FOR A PORTION OF OF PERSONNEL,

THAT REIMBURSEMENT THE COST ON A PRO-RATA BASIS OF ACTUAL PERSONNEL TIME.

TOTALED \$38,474.

Schedule J (Form 990) 2012

# SCHEDULE M (Form 990)

## **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

|     | STUDENTSFIRS                                      | T                             |                                                  |                                                                                    |              | 27-                                 | 3659     | 685 |          |
|-----|---------------------------------------------------|-------------------------------|--------------------------------------------------|------------------------------------------------------------------------------------|--------------|-------------------------------------|----------|-----|----------|
| Par |                                                   |                               |                                                  | <u> </u>                                                                           |              |                                     |          |     |          |
|     |                                                   | (a)<br>Check if<br>applicable | (b) Number of contributions or items contributed | (c)<br>Noncash contribution<br>amounts reported on<br>Form 990, Part VIII, line 1c | ne           | (d<br>Method of c<br>oncash contrib | determin |     | s<br>    |
| 1   | Art - Works of art                                |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 2   | Art - Historical treasures                        |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 3   | Art - Fractional interests                        |                               |                                                  |                                                                                    | <u> </u>     |                                     |          |     |          |
| 4   | Books and publications                            |                               |                                                  |                                                                                    | <u> </u>     |                                     |          |     |          |
| 5   | Clothing and household goods                      |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 6   | Cars and other vehicles                           |                               |                                                  |                                                                                    |              |                                     |          | _   |          |
| 7   | Boats and planes                                  |                               |                                                  | <u>-</u>                                                                           |              |                                     |          |     |          |
| 8   | Intellectual property                             |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 9   | Securities - Publicly traded                      | X                             | 2                                                | 2,631,712.                                                                         | FMV          |                                     |          |     |          |
| 10  | Securities - Closely held stock                   |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 11  | Securities - Partnership, LLC, or                 |                               |                                                  |                                                                                    |              |                                     |          |     |          |
|     | trust interests                                   |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 12  | Securities - Miscellaneous                        |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 13  | Qualified conservation contribution -             |                               |                                                  |                                                                                    |              |                                     |          |     |          |
|     | Historic structures                               |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 14  | Qualified conservation contribution - Other       |                               |                                                  |                                                                                    | <u> </u>     |                                     |          |     |          |
| 15  | Real estate - Residential                         |                               |                                                  |                                                                                    | 1            |                                     |          |     |          |
| 16  | Real estate - Commercial                          |                               |                                                  |                                                                                    | -            |                                     |          |     |          |
| 17  | Real estate - Other                               |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 18  | Collectibles                                      |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 19  | Food inventory                                    |                               |                                                  |                                                                                    | <u> </u>     |                                     |          |     |          |
| 20  | Drugs and medical supplies                        | <u></u>                       |                                                  |                                                                                    | <del> </del> |                                     |          |     |          |
| 21  | Taxidermy                                         |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 22  | Historical artifacts                              |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 23  | Scientific specimens                              |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 24  | Archeological artifacts                           |                               |                                                  |                                                                                    |              |                                     |          |     |          |
| 25  | Other () Other ()                                 |                               |                                                  |                                                                                    | +            |                                     |          |     |          |
| 26  | Other ()                                          |                               |                                                  |                                                                                    | <del></del>  |                                     |          |     |          |
| 27  | Other ()                                          | <u> </u>                      |                                                  |                                                                                    | <del></del>  |                                     |          |     |          |
| 28  | Other ( )                                         | <u> </u>                      | <u> </u>                                         |                                                                                    |              |                                     |          |     |          |
| 29  | Number of Forms 8283 received by the organ        |                               |                                                  |                                                                                    |              |                                     |          |     |          |
|     | for which the organization completed Form 82      | 283, Part IV,                 | Donee Acknowled                                  | gement 29                                                                          |              |                                     |          |     |          |
|     |                                                   |                               | _                                                |                                                                                    |              |                                     |          | Yes | No       |
| 30a | During the year, did the organization receive to  | •                             |                                                  | ,                                                                                  |              |                                     |          |     |          |
|     | at least three years from the date of the initial | contribution                  | i, and which is not                              | required to be used for exe                                                        | mpt pui      | rposes for                          |          |     | <b>.</b> |
|     | the entire holding period?                        |                               |                                                  |                                                                                    |              |                                     | 30a      |     | X        |
|     | If "Yes," describe the arrangement in Part II.    |                               |                                                  | -6                                                                                 | <b>.</b>     | 0                                   |          | Ţ   |          |
| 31  | Does the organization have a gift acceptance      |                               |                                                  |                                                                                    |              | <b>!</b>                            | 31       | X   |          |
| 32a | Does the organization hire or use third parties   | or related o                  | rganizations to sol                              | icit, process, or sell noncas                                                      | n            |                                     |          |     | 37       |
|     | contributions?                                    |                               |                                                  |                                                                                    |              |                                     | 32a      |     | Х        |
|     | If "Yes," describe in Part II.                    |                               |                                                  |                                                                                    |              | i                                   |          |     |          |
| 33  | If the organization did not report an amount in   | n column (c)                  | tor a type of prope                              | rty for which column (a) is o                                                      | checked      | i,                                  |          |     |          |
|     | describe in Part II.                              |                               |                                                  |                                                                                    |              |                                     |          | L   | L        |

| Schedule M   | (Form 990) (2012) STUDENTSFIRST                                                                                                                                                                                                                | <u> 27-3659685</u>                                                            | Page 2               |
|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|----------------------|
| Part II      | <b>Supplemental Information.</b> Complete this part to provide the information required the organization is reporting in Part I, column (b), the number of contributions, the number of Also complete this part for any additional information | by Part I, lines 30b, 32b, and 33, and of items received, or a combination of | d whether<br>of both |
| <del> </del> |                                                                                                                                                                                                                                                |                                                                               |                      |
|              |                                                                                                                                                                                                                                                |                                                                               |                      |
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### **SCHEDULE O**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

232211 01-04-13

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization

STUDENTSFIRST

Employer identification number 27 – 3659685

FORM 990, PART VI, SECTION A, LINE 1: THE ORGANIZATION HAS A THREE-MEMBER

EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS. THE EXECUTIVE COMMITTEE HAS

THE POWER TO EXERCISE ANY POWERS GRANTED TO THE BOARD OF DIRECTORS, EXCEPT

AS EXPRESSLY LIMITED BY APPLICABLE LAW, IN CIRCUMSTANCES WHEN IT IS

IMPRACTICAL FOR THE FULL BOARD TO MEET.

FORM 990, PART VI, SECTION A, LINE 2: REBECCA SIBILIA AND ERIC LERUM ARE

RELATED BY MARRIAGE.

FORM 990, PART VI, SECTION B, LINE 11: THE STUDENTSFIRST IRS FORM 990 IS

PREPARED BY A LICENSED CPA AND REVIEWED INTERNALLY BY THE CHIEF FINANCIAL

PREPARED BY A LICENSED CPA AND REVIEWED INTERNALLY BY THE CHIEF FINANCIAL

OFFICER AND THE GENERAL COUNSEL. ANY REVISIONS ARE PROVIDED TO THE

LICENSED CPA AND ONCE REVISED, THE FINAL DRAFT IRS FORM 990 IS REVIEWED BY

THE ORGANIZATION'S BOARD OF DIRECTORS PRIOR TO SUBMISSION AND FILING WITH

THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C: DIRECTORS AND OFFICERS SHALL

DISCLOSE TO THE BOARD ANY FINANCIAL INTEREST WHICH THE DIRECTOR OR OFFICER

DIRECTLY OR INDIRECTLY HAS IN ANY PERSON OR ENTITY WHICH IS A PARTY TO A

TRANSACTION UNDER CONSIDERATION BY THE BOARD. THE INTERESTED DIRECTOR OR

OFFICER SHALL ABSTAIN FROM VOTING ON THE TRANSACTION.

FORM 990, PART VI, SECTION B, LINE 15: THE REVIEW AND APPROVAL OF THE

SALARIES OF THE ORGANIZATION'S CEO, OTHER OFFICERS, AND KEY EMPLOYEES IS

CONDUCTED UPON HIRE USING COMPARABILITY DATA, SUCH AS INDUSTRY SURVEYS AND

DOCUMENTED COMPENSATION OF PERSONS HOLDING SIMILAR POSITIONS IN COMPARABLE

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2012)

| Schedule O (Form 990 or 990-EZ) (2012)  Name of the organization | Page 2  Employer identification number |
|------------------------------------------------------------------|----------------------------------------|
| STUDENTSFIRST                                                    | 27-3659685                             |
| ORGANIZATIONS.                                                   |                                        |
|                                                                  |                                        |
| FORM 990, PART VI, LINE 17, LIST OF STATES REC                   | CEIVING COPY OF FORM 990:              |
| AK, AL, AR, CA, CO, CT, DC, FL, GA, IL, KS, KY, MA, MD, ME, M    | MI, MN, MO, MS, NC, ND, NH, NJ, NM, NY |
| OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV                   | - Address                              |
|                                                                  |                                        |
| FORM 990, PART VI, SECTION C, LINE 19: THE ORG                   | GANIZATION MAKES ITS                   |
| GOVERNING DOCUMENTS AVAILABLE AS REQUIRED BY I                   | LAW.                                   |
|                                                                  |                                        |
| FORM 990, PART IX, LINE 11G, OTHER FEES:                         |                                        |
| CONSULTANTS:                                                     |                                        |
| PROGRAM SERVICE EXPENSES                                         | 1,264,135.                             |
| MANAGEMENT AND GENERAL EXPENSES                                  | 241,871.                               |
| FUNDRAISING EXPENSES                                             | 76,278.                                |
| TOTAL EXPENSES                                                   | 1,582,284.                             |
|                                                                  |                                        |
| POLLING:                                                         |                                        |
| PROGRAM SERVICE EXPENSES                                         | 284,732.                               |
| MANAGEMENT AND GENERAL EXPENSES                                  | 0.                                     |
| FUNDRAISING EXPENSES                                             | 0.                                     |
| TOTAL EXPENSES                                                   | 284,732.                               |
|                                                                  |                                        |
| CANVASSING:                                                      |                                        |
| PROGRAM SERVICE EXPENSES                                         | 205,779.                               |
| MANAGEMENT AND GENERAL EXPENSES                                  | 0.                                     |
| FUNDRAISING EXPENSES                                             | 0.                                     |
| TOTAL EXPENSES                                                   | 205,779.                               |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 1                    | 1G, COL A 2,072,795.                   |

Schedule O (Form 990 or 990-EZ) (2012)

| Schedule O (Form 990 or 990-EZ) (2012)               | Page 2                                    |
|------------------------------------------------------|-------------------------------------------|
| Name of the organization STUDENTSFIRST               | Employer identification number 27-3659685 |
| DIODHNIDI INDI                                       | 1 27 3033000                              |
| FORM 990, PART XII, LINE 2C                          |                                           |
| THE PROCESS HAS NOT CHANGED SINCE THE PRIOR YEAR.    |                                           |
| SCHEDULE C, PART I-C, LINE 5C                        |                                           |
| THE ORGANIZATION REQUESTED EINS FOR ALL CONTRIBUTION | IS LISTED ON                              |
| SCHEDULE C.                                          |                                           |
|                                                      |                                           |
| SCHEDULE I, PART II, SECTION II, LINE 1B             |                                           |
| THE ORGANIZATION REQUESTED EINS FOR ALL CONTRIBUTION | NS LISTED ON                              |
| SCHEDULE I.                                          |                                           |
|                                                      |                                           |
|                                                      |                                           |
|                                                      |                                           |
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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ▶ Attach to Form 990.

2012 Open to Public Inspection

OMB No 1545-0047

Employer identification number 27-3659685

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33)

STUDENTSFIRST

Name of the organization Department of the Treasury Internal Revenue Service

Part |

27-3659685

STUDENTSFIRST

Part II Continuation of Identification of Related Tax-Exempt Organizations Schedule R (Form 990)

| (a)                                            | (q)                | (0)                                       | (p)                 | (e)                               | (£)                       | (g)                      | 6 |
|------------------------------------------------|--------------------|-------------------------------------------|---------------------|-----------------------------------|---------------------------|--------------------------|---|
| Name, address, and EIN of related organization | Primary activity   | Legal domicile (state or foreign country) | Exempt Code section | Public charity status (if section | Direct controlling entity | controlled organization? | 2 |
|                                                |                    |                                           |                     | 501(c)(3))                        |                           | Yes No                   | ٥ |
| NEW YORKERS FOR PUTTING STUDENTSFIRST          |                    |                                           |                     |                                   |                           |                          |   |
| AVENUE STE 501 NEW YORK NY 10001               | EDUCATION ADVOCACY | NEW YORK                                  | 527                 | - sa                              | SF/SFI                    | ×                        |   |
|                                                |                    |                                           |                     | -                                 |                           |                          |   |
|                                                | <del></del>        |                                           |                     |                                   |                           |                          |   |
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Schedule R (Form 990) 2012 STUDENTSFIRST

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) PartIII

| (a) Name, address, and EIN of related organization                                                                                            | (b) Primary activity                               | (c) Legal domicile (state or foreign | (d) Direct controlling entity | Predomine<br>(related, to<br>excluded fro<br>sections | (e) Predominant income Sil (related, unrelated, excluded from tax under sections 512-514)                              | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h) Disproportionate allocations? | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) |                                | (j) (k) General or Percentage managing ownership partner? | (i) (k) General or Percentage managing ownership partner? Yes No |
|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------|-------------------------------|-------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|---------------------------------|------------------------------------------|-----------------------------------|---------------------------------------------------------|--------------------------------|-----------------------------------------------------------|------------------------------------------------------------------|
|                                                                                                                                               |                                                    |                                      |                               |                                                       |                                                                                                                        |                                 |                                          |                                   |                                                         |                                |                                                           |                                                                  |
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|                                                                                                                                               |                                                    |                                      |                               |                                                       |                                                                                                                        |                                 |                                          |                                   |                                                         |                                |                                                           |                                                                  |
| Part IV Identification of Related Organizations Taxable as a Corporation organizations treated as a corporation or trust during the tax year) | ganizations Taxable a<br>prporation or trust durin | is a Corpcig the tax )               |                               | omplete if th                                         | or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related | answered "Ye                    | s" to Form 990                           | , Part IV, line                   | 34 because it h                                         | ad one or                      | more re                                                   | elated                                                           |
| (a)<br>Name, address, and EIN<br>of related organization                                                                                      | N. c.                                              | Prim                                 | (b) Primary activity          | (C) Legal domicile (state or foreign country)         | (d) Direct controlling entity                                                                                          | (C corp. S corp. or trust)      |                                          | (f)<br>Share of total<br>income   | (g)<br>Share of<br>end-of-year<br>assets                | (h)<br>Percentage<br>ownership | 171                                                       | (i) Section 512(b)(13) controlled entity?                        |
|                                                                                                                                               |                                                    |                                      |                               |                                                       |                                                                                                                        |                                 |                                          |                                   |                                                         |                                |                                                           |                                                                  |
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| 232162 12-10-12                                                                                                                               |                                                    |                                      | :                             | •                                                     |                                                                                                                        | 1                               |                                          |                                   | Sche                                                    | Schedule R (Form 990) 2012     | orm 99                                                    | 0) 2012                                                          |

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Part V

Dunng the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36)

- - a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity
    - **b** Gift, grant, or capital contribution to related organization(s)
- c Gift, grant, or capital contribution from related organization(s)
- d Loans or loan guarantees to or for related organization(s)
- e Loans or loan guarantees by related organization(s)
- Dividends from related organization(s)
- Sale of assets to related organization(s)
- Purchase of assets from related organization(s)
- Exchange of assets with related organization(s)
- Lease of facilities, equipment, or other assets to related organization(s)
- k Lease of facilities, equipment, or other assets from related organization(s)

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- Performance of services or membership or fundraising solicitations for related organization(s)
  - m Performance of services or membership or fundraising solicitations by related organization(s) n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

    - Sharing of paid employees with related organization(s)
- p Reimbursement paid to related organization(s) for expenses
- Reimbursement paid by related organization(s) for expenses
- r Other transfer of cash or property to related organization(s)
- s Other transfer of cash or property from related organization(s)
- 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

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| (a)<br>Name of other organization | (b)<br>Transaction<br>type (a-s) | (c)<br>Amount involved | (d) Method of determining amount involved |
|-----------------------------------|----------------------------------|------------------------|-------------------------------------------|
| (1) STUDENTSFIRST CONNECTICUT     | Д                                | 150,000.               | 150,000. FAIR MARKET VALUE                |
| (2) STUDENTSFIRST INSTITUTE       | Q                                | 1,000,000.             | 1,000,000. FAIR MARKET VALUE              |
| (3) STUDENTSFIRST INSTITUTE       | O                                | 7,619,953.             | 7,619,953. FAIR MARKET VALUE              |
| (4) STUDENTSFIRST CONNECTICUT     | 0                                | 63,531.                | 63,531.FAIR MARKET VALUE                  |
| (5)                               |                                  |                        |                                           |
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Schedule R (Form 990) 2012

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Schedule R (Form 990) 2012 STUDENTSFIRST

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| Schedule R | (Form 990) 2012                   | STUDENTSFIRST                                                                          | <u>27-3659685</u> | Page 5 |
|------------|-----------------------------------|----------------------------------------------------------------------------------------|-------------------|--------|
| Part VII   | (Form 990) 2012 Supplemental Info | ormation                                                                               |                   |        |
| i          | Complete this part to be          | rovide additional information for responses to questions on Schedule R (see instr      | uctions)          |        |
|            | Complete this part to pi          | Torride additional information for responded to questions on confederation (estimated) |                   |        |
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| Form 886                            | 8 (Rev 1-2013)                                                                                                                            |                            |                                         |                               | Page 2                                |  |  |  |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-----------------------------------------|-------------------------------|---------------------------------------|--|--|--|
|                                     | are filing for an Additional (Not Automatic) 3-Month Ex                                                                                   | tension, c                 | complete only Part II and check this    | s box                         | ightharpoons                          |  |  |  |
| Note. On                            | ly complete Part II if you have already been granted an a                                                                                 | utomatic :                 | 3-month extension on a previously fi    | iled Form 8868                |                                       |  |  |  |
| If you a                            | are filing for an Automatic 3-Month Extension, complete                                                                                   | te only Pa                 | irt I (on page 1)                       |                               |                                       |  |  |  |
| Part II                             | Additional (Not Automatic) 3-Month E                                                                                                      | <u>xtensior</u>            | <b>n of Time.</b> Only file the origin  | al (no copies needed          | <u></u>                               |  |  |  |
|                                     |                                                                                                                                           |                            | Enter filer's                           | identifying number, see       | instructions                          |  |  |  |
| Type or                             | Name of exempt organization or other filer, see instruc                                                                                   | Employer identification no | nployer identification number (EIN) or  |                               |                                       |  |  |  |
| print                               |                                                                                                                                           |                            |                                         |                               |                                       |  |  |  |
| File by the                         | STUDENTSFIRST                                                                                                                             | 27-3659                    | 27-3659685                              |                               |                                       |  |  |  |
| due date for<br>filing your         | Number, street, and room or suite no If a P O box, se                                                                                     | Social security number (S  | cial security number (SSN)              |                               |                                       |  |  |  |
| return See                          | 825 K STREET, 2ND FLOOR                                                                                                                   |                            |                                         |                               |                                       |  |  |  |
| instructions                        | City, town or post office, state, and ZIP code. For a fo                                                                                  | oreign add                 | ress, see instructions.                 |                               |                                       |  |  |  |
|                                     | SACRAMENTO, CA 95814                                                                                                                      |                            |                                         |                               |                                       |  |  |  |
|                                     |                                                                                                                                           |                            |                                         |                               | C:                                    |  |  |  |
| Enter the                           | Return code for the return that this application is for (file                                                                             | a separa                   | te application for each return)         |                               | $\begin{bmatrix} 0 & 1 \end{bmatrix}$ |  |  |  |
|                                     |                                                                                                                                           |                            |                                         |                               |                                       |  |  |  |
| Applicati                           | on                                                                                                                                        | Return                     | Application                             |                               | Return                                |  |  |  |
| is For                              |                                                                                                                                           | Code                       | Is For                                  |                               | Code                                  |  |  |  |
| Form 990                            | or Form 990-EZ                                                                                                                            | 01                         |                                         |                               |                                       |  |  |  |
| Form 990-BL                         |                                                                                                                                           |                            | Form 1041-A                             | 08                            |                                       |  |  |  |
| Form 472                            | 20 (ındıvıdual)                                                                                                                           | 03                         | Form 4720                               |                               | 09                                    |  |  |  |
| Form 990                            | )-PF                                                                                                                                      | 04                         | Form 5227                               |                               | 10                                    |  |  |  |
| Form 990                            | O-T (sec 401(a) or 408(a) trust)                                                                                                          | 05                         | Form 6069                               |                               | 11                                    |  |  |  |
| Form 990-T (trust other than above) |                                                                                                                                           |                            | Form 8870                               |                               | 12                                    |  |  |  |
| STOP! D                             | o not complete Part II if you were not already granted                                                                                    | l an auton                 | natic 3-month extension on a prev       | iously filed Form 8868.       |                                       |  |  |  |
|                                     | MICHAEL HASSID                                                                                                                            |                            |                                         |                               |                                       |  |  |  |
| • The bo                            | books are in the care of $\triangleright$ 825 K STREET, S                                                                                 | SECON                      |                                         |                               |                                       |  |  |  |
| Teleph                              | none No ► 916-287-9220                                                                                                                    |                            | FAX No. ► <u>415-524-24</u>             | 52                            |                                       |  |  |  |
| <ul><li>If the o</li></ul>          | organization does not have an office or place of business                                                                                 | s in the Ur                | nited States, check this box            |                               |                                       |  |  |  |
| <ul><li>If this</li></ul>           | is for a Group Return, enter the organization's four digit                                                                                | Group Exe                  | emption Number (GEN) 1                  | If this is for the whole grou | ıp, check this                        |  |  |  |
| box 🕨                               | If it is for part of the group, check this box                                                                                            | and atta                   | ach a list with the names and EINs o    | f all members the extension   | n is for                              |  |  |  |
| 4   re                              | quest an additional 3-month extension of time until                                                                                       | JUNE                       | 15, 2014                                |                               |                                       |  |  |  |
| 5 For                               | r calendar year, or other tax year beginning                                                                                              | AUG 1                      | , 2012 , and endin                      | g JUL 31, 201                 | .3                                    |  |  |  |
| 6 If th                             | he tax year entered in line 5 is for less than 12 months, c                                                                               | heck reas                  | on: Initial return                      | Fınal return                  |                                       |  |  |  |
|                                     | Change in accounting period                                                                                                               |                            |                                         |                               |                                       |  |  |  |
|                                     | ate in detail why you need the extension                                                                                                  |                            |                                         |                               |                                       |  |  |  |
| <u>AI</u>                           | DDITIONAL TIME IS NEEDED TO                                                                                                               | GATHE!                     | <u>R INFORMATION TO P</u>               | REPARE AN ACC                 | :URATE                                |  |  |  |
| <u>A1</u>                           | ND COMPLETE TAX RETURN.                                                                                                                   |                            |                                         |                               |                                       |  |  |  |
|                                     |                                                                                                                                           |                            |                                         |                               |                                       |  |  |  |
| 8a If th                            | his application is for Form 990-BL, 990-PF, 990-T, 4720,                                                                                  | or 6069, e                 | enter the tentative tax, less any       |                               |                                       |  |  |  |
|                                     | nrefundable credits See instructions                                                                                                      | 8a \$                      | 0.                                      |                               |                                       |  |  |  |
| b If th                             | his application is for Form 990-PF, 990-T, 4720, or 6069,                                                                                 | enter any                  | refundable credits and estimated        |                               |                                       |  |  |  |
| tax                                 | payments made Include any prior year overpayment all                                                                                      | lowed as a                 | a credit and any amount paid            |                               |                                       |  |  |  |
| pre                                 | eviously with Form 8868                                                                                                                   | 8b \$                      | 0.                                      |                               |                                       |  |  |  |
| c Ba                                | lance due. Subtract line 8b from line 8a Include your pa                                                                                  |                            |                                         |                               |                                       |  |  |  |
| EF                                  | TPS (Electronic Federal Tax Payment System). See instr                                                                                    | 8c <u>\$</u>               | 0.                                      |                               |                                       |  |  |  |
|                                     |                                                                                                                                           |                            | st be completed for Part II             |                               |                                       |  |  |  |
| Under pen<br>it is true, d          | nalties of perjury, I declare that I have examined this form, include correct, and complete, and that I am authorized to prepare this for | ling accomp<br>orm.        | panying schedules and statements, and t | to the best of my knowledge a | nd belief,                            |  |  |  |
| Signature                           | ► Title ►                                                                                                                                 | CPA                        |                                         | Date >                        |                                       |  |  |  |

Form 8868 (Rev. 1-2013)